## **AMERICAN LUNG ASSOCIATION**

Form 990 for the Year Ended June 30, 2014

Public Disclosure Copy

### Form **990**

**Return of Organization Exempt From Income Tax** 

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter Social Security numbers on this form as it may be made public.

2013
Open to Public Inspection

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

► Information about Form 990 and its instructions is at www.irs.gov/form990.

A	or th	ne 2013 calendar year, or tax year beginning 07/01, 2013, and e	ending		06/3	30 <b>, 20</b> 14		
Во	heck if a	C Name of organization  AMERICAN LUNG ASSOCIATION		D Employer id	entificati	on number		
	Addre	BSS Delta Business As		13-163:	2524			
	chang	Number and street (or P.O. box if mail is not delivered to street address)  Room/s	suite	E Telephone n				
	-	treturn 55 W. WACKER DRIVE 115	50	(217) 787-5864				
Н	-	City or town, state or province, country, and ZIP or foreign postal code	-	(341)				
$\vdash$	Amer			G Gross receip	ts S	76,30	7.271.	
+	returi Appli	cation F Name and address of principal officer: HAROLD WIMMER	H(a) Is this a grow					
Ŀ	pendi	55 W. WACKER DRIVE 60601 CHICAGO IL		subordinates H(b) Are all subord		$\vdash$		
ī	<sup>+</sup> 2ν-εν	rempt status: X 501(c)(3) 501(c) ( ) ◀ (insert no.) 4947(a)(1) or	527			ee instructions)		
_		te: NWW.LUNG.ORG	TOE,	H(c) Group exem				
			Year of forma	tion: 1918 <b>M</b>			e: ME	
	art I	Summary						
10.75	-	Briefly describe the organization's mission or most significant activities:						
Φ	١.	THE MISSION OF THE AMERICAN LUNG ASSOCIATION (ALA)	IS TO S	AVE LIVES	BY			
Governance		IMPROVING LUNG HEALTH AND PREVENTING LUNG DISEASE.						
ern	2	Check this box if the organization discontinued its operations or disposed of mo	re than 25%	of its net asset	s.			
300		Number of voting members of the governing body (Part VI, line 1a)			3		23.	
৵		Number of independent voting members of the governing body (Part VI, line 1b)			4		23.	
ties		Total number of individuals employed in calendar year 2013 (Part V, line 2a)			5		98.	
Activities &		Total number of volunteers (estimate if necessary)			6	175	,692.	
Ac		Total unrelated business revenue from Part VIII, column (C), line 12			7a			
		Net unrelated business taxable income from Form 990-T, line 34			7b		ı	
				Prior Year		Current	Year	
4)	8	Contributions and grants (Part VIII, line 1h).	_	8,618,84	18.	6,08	32,938	
Revenue	9	Program service revenue (Part VIII, line 2g)  COPY FOR  PUBLIC INSPECT		32,040,36	50.	38,54	9,037	
eve	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	TION	1,077,40	)6.	81	9,330	
ĸ	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	~ ·	1,071,62	21.	2,05	0,217	
	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12).		42,808,23	35.	47,50	1,522	
	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	100	8,046,33	11.	8,93	32,506	
	14	Benefits paid to or for members (Part IX, column (A), line 4)			0			
S	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		8,433,38	37.		88,754	
nse	16a	Professional fundraising fees (Part IX, column (A), line 11e)	988		0	2,20	6,462	
Expenses	ı	Total fundraising expenses (Part IX, column (D), line 25) ▶ 242,645.						
ш	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		28,649,99			6,245	
		Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		45,129,69			3,967	
_	19	Revenue less expenses. Subtract line 18 from line 12.		-2,321,45	55.	3,49	7,555	
Net Assets or Fund Balances			Begin	ning of Current \		End of Ye		
sets	20	Total assets (Part X, line 16)	·	27,830,6			8,082	
t As	21	Total liabilities (Part X, line 26)	0.0	19,392,03			9,085	
SF	22	Net assets or fund balances. Subtract line 21 from line 20.	500	8,438,63	38.	12,43	88,997	
2000	rt II	Signature Block						
Une	der per	nalties of perjury, I declare that I have examined this return, including accompanying schedules and ect, and complete. Deciaration of preparer (other than officer) is based on all information of which preparer	statements, a	and to the best of	my kno	wiedge and I	belief, it is	
1.00	, 66116	la va la att		15	1-211	r		
Sig	n	Hama start		101	211	D		
He		Signatule of officer		Date				
116	C	LAURA SCOTT						
		Type or print name and title			if PTIN	.1		
Paic	į	Print/Type preparer's name Preparer's signature Date	line	Check	E.,		7	
	oarer	CDANE EHODNEON LITT	14/15	self-employ	_	0066683	1	
	Only	Firm's name FRANT THORNTON LLP		T CHIT C ENT P		)55558 256-020	0	
5.4 -	th = 11	Firm's address > 175 W. JACKSON BLVD. STE. 2000 CHICAGO, IL 60604		Phone no.	J1Z-6	356-020		
-	_	RS discuss this return with the preparer shown above? (see instructions)		. M . (W) . 14	1. W.	X Yes	No (2013)	
ror	rape	rwork Reduction Act Notice, see the separate instructions.				LOUII <b>3</b> 2	· • (∠((13)	

Part II	Additional (Not Automatic) 3-Mor	nth Extension	of Time. Only file				
		,		Enter filer's identifyin			
Type or	Name of exempt organization or other filer	, see instructions.		Employer identification		' '	r
orint	AMERICAN LUNG ASSOCIATION  Number, street, and room or suite no. If a R	O hay saa instr	victions	Social security number	16325		
le by the ue date for		(331)	)				
iling your	City, town or post office, state, and ZIP cod	ns					
eturn. See nstructions	1						
- 1 11	B. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.		- 11 44				
nter the	Return code for the return that this applica	ation is for (file a	separate applicatio	n for each return)	36 3	(0) (0) (1)	0 1
Application Is For		Return Code	Application Is For				Return Code
	90 or Form 990-EZ	01	1000				
Form 99		02	Form 1041-A				08
Form 47	720 (individual)	03	Form 4720 (other	than individual)			09
Form 99	30-PF	04	Form 5227				10
	90-T (sec. 401(a) or 408(a) trust)	05	Form 6069				11
Form 990-T (trust other than above)		06	Form 8870				12
The boo Telepho If the or If this is or the wh	o not complete Part II if you were not alreadoks are in the care of ► LAURA SCOTT 3000 one No. ► 217-787-5684  rganization does not have an office or places for a Group Return, enter the organization hole group, check this box ►	dy granted an au  KELLY LANE  Fax I  of business in 's four digit Gro  I fit is for par	utomatic 3-month e No. ► the United States, c up Exemption Numl	heck this box	. 1	 If th	. ▶ □
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The book Telepho If the or If this is or the what with the foliation of the structure of th	onot complete Part II if you were not alreaded are in the care of LAURA SCOTT 3000 cone No. 217-787-5684  rganization does not have an office or place of for a Group Return, enter the organization hole group, check this box	dy granted an and KELLY LANE Fax 1 and 5 de of business in 3 four digit Gro I fit it is for parension is for.  time until ginning Jun 12 months, che	utomatic 3-month e.  No. ► the United States, c up Exemption Numl t of the group, chec  MAY 15  ULY 1 , 20 1: eck reason: ☐ Initia	heck this box and appear (GEN) k this box and 2,20 15 3 , and ending all return    Final return	▶ [	If th. □ and at	. ► □ is is tach a
The book Telephol If the or If this is or the whole st with the formal The book Telephol If the or If this is or the whole Sor the whole The book Telephol The book T	onot complete Part II if you were not alreadous are in the care of LAURA SCOTT 3000 cone No. 217-787-5684  rganization does not have an office or place of a Group Return, enter the organization hole group, check this box [In the names and EINs of all members the extension of or calendar year, or other tax year bettee tax year entered in line 5 is for less than complete the complete the extension of the detail why you need the extension ETURN IS NOT AVAILABLE AT THIS TIME.  This application is for Forms 990-BL, 990-Ponrefundable credits. See instructions.	fax for the state of the state	wtomatic 3-month ends  No. Image:	heck this box per (GEN) k this box , 20 15 , and ending al return Final return  EPARE A COMPLETE entative tax, less any undable credits and	▶ [	 If th ] and at	. D
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The book Telepholif the or If this is or the what with the street with the str	onot complete Part II if you were not alreadons are in the care of LAURA SCOTT 3000 cone No. 217-787-5684  reganization does not have an office or place of a Group Return, enter the organization hole group, check this box [In the names and EINs of all members the extension of or calendar year, or other tax year bettee tax year entered in line 5 is for less than Change in accounting period tate in detail why you need the extension ETURN IS NOT AVAILABLE AT THIS TIME.  This application is for Forms 990-BL, 990-Ponrefundable credits. See instructions.  This application is for Forms 990-PF, 99 stimated tax payments made. Include any	ALL THE NECES  F, 990-T, 4720, or 67  prior year overlade your paymen	wtomatic 3-month ends  No. Image:	heck this box  per (GEN) k this box  , 20 15 gain and ending al return Final return  EPARE A COMPLETE  entative tax, less any undable credits and as a credit and any	▶ [	If that are and are	. ► □ is is tach a

### Form **8868**

(Rev. January 2014)

Department of the Treasury Internal Revenue Service

# Application for Extension of Time To File an Exempt Organization Return

► File a separate application for each return.
► Information about Form 8868 and its instructions is at www.irs.gov/form8868.

OMB No. 1545-1709

	filing for an Automatic 3-Month Extension,				► X
	: filing for an Additional (Not Automatic) 3-M olete Part II unless you have already been gra				8.
Electronic f	iling (e-file). You can electronically file Form n required to file Form 990-T), or an addition	8868 if yo	ри лееd a 3-month auto	omatic extension of time to file (6	menths for
8868 to red	quest an extension of time to file any of the	forms liste	ed in Part I or Part II w	rith the exception of Form 8870,	Information
Return for	Transfers Associated With Certain Persona	al Benefit	Contracts, which mus	t be sent to the IRS in paper f	format (see
and the second second	. For more details on the electronic filing of the				profits.
	tomatic 3-Month Extension of Time. Or				
	n required to file Form 990-T and requesting				
Part I only					▶
All other coi	porations (including 1120-C filers), partnersh	ips, REMIC	Os, and trusts must use i	Form 7004 to request an extension o	of time
to file incom	e tax returns.			Enter filer's identifying number, se	
Type or	Name of exempt organization or other filer, see in	structions.		Employer identification number (EIN) of	ÞΓ
print	AMERICAN LUNG ASSOCIATION			13-1632524	
File by the due date for	Number, street, and room or suite no. If a P.O. bo	x, see instru	ctions.	Social security number (SSN)	
filing your	55 W. WACKER DRIVE				
return. See instructions.	City, town or post office, state, and ZIP code. For	a foreign ad	ldress, see instructions.		
matruotions.	CHICAGO, IL 60601				
Enter the Re	eturn code for the return that this application	is for (file a	a separate application fo	or each return)	. 01
Application		Return	Application		Return
ls For		Code	is For		Code
Form 990 or	Form 990-EZ	01	Form 990-T (corporat	tion)	07
Form 990-BI		02	Form 1041-A		08
Form 4720	individual)	03	Form 4720 (other tha	n individual)	09
Form 990-PF		04	Form 5227		10
Form 990-T	(sec. 401(a) or 408(a) trust)	05	Form 6069		11
Form 990-T	(trust other than above)	06	Form 8870		12
Telephone If the orga If this is fo	s are in the care of ►LAURA SCOTT, 300 No. ► 217 787-5684 Initiation does not have an office or place of the property of the arganization's form	Jousiness in	FAX No. ▶ n the United States, chec pup Exemption Number (	ck this box	. , ▶ ☐
	e group, check this box		art of the group, check t	this box and atta	ach
a list with the	names and EINs of all members the extensi	on is for.		S 5495	
until for_the	st an automatic 3-month (6 months for a cor 02/15_, 20_15_, to file the organization's return for: calendar year 20 or				xtension is
X	tax year beginning07/0	1_, 2013	$\underline{3}$ _, and ending	06/30_, 20_14	
	ix year entered in line 1 is for less than 12 m hange in accounting period	onths, ched	ck reason: Initial re	eturn Final return	
3a If this a	application is for Form 990-BL, 990-PF, 99	0-T, 4720	, or 6069, enter the	tentative tax, less any	
	indable credits. See instructions. application is for Form 990-PF, 990-T,	4720 or	6060 enter any re	3a \$	0
	ed tax payments made. Include any prior year		•		0
	e due. Subtract line 3b from line 3a. Include				
	onic Federal Tax Payment System). See instruc		n lo	3c \$	0
	are going to make an electronic funds withdrawal		it) with this Form 8868 se		
instructions.		,	, , , , ,		. paymont
	ct and Paperwork Reduction Act Notice, see instr	uctions.		Form <b>8868</b>	(Rev. 1-2014)

JSA 3E1020 2.000

13-1632524 Form 990 (2013)

La	Checklist of Required Schedules			
		1	Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"			
	complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to			3.7
	candidates for public office? If "Yes," complete Schedule C, Part I	3	-	Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h)		v	
_	election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	Х	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,			
	assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C,			Х
c	Part III	5		Λ
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If			
	"Yes," complete Schedule D, Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
•	the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II.</i>	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes,"			
	complete Schedule D, Part III	8		Х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a			
	custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or			
	debt negotiation services? If "Yes," complete Schedule D, Part IV	9	X	
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted			
	endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	X	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI,			
	VII, VIII, IX, or X as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes,"			
	complete Schedule D, Part VI	11a	X	
b	Did the organization report an amount for investments-other securities in Part X, line 12 that is 5% or more			
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
С	Did the organization report an amount for investments-program related in Part X, line 13 that is 5% or more	I I		17
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets		Х	
_	reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	X	_
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Λ	
ſ	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	х	
122	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes,"	111		
12 0	complete Schedule D, Parts XI and XII	12a	х	
h	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if	120		
_	the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		Х
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking,			
	fundraising, business, investment, and program service activities outside the United States, or aggregate			
	foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or			
	for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other			
	assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16	_	Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on			
	Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	X	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on			7.
	Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?	4.0		v
0.0	If "Yes," complete Schedule G, Part III	19	_	X
	Did the organization operate one or more hospital facilities? <i>If</i> "Yes," <i>complete Schedule H</i>	20a		Λ
a	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Form **990** (2013)

Page 3

Form 990 (2013) Page **4** 

Part	Checklist of Required Schedules (continued)			
			Yes	No
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	X	
22	Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States			
	on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the			
	organization's current and former officers, directors, trustees, key employees, and highest compensated			
	employees? If "Yes," complete Schedule J	23	X	
24 a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than			
	\$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b			
	through 24d and complete Schedule K. If "No," go to line 25a	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year			
	to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25 a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction			
	with a disqualified person during the year? If "Yes," complete Schedule L, Part I,	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior			
	year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?			
	If "Yes," complete Schedule L, Part L	25b		X
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payable to any			
	current or former officers, directors, trustees, key employees, highest compensated employees, or			
	disqualified persons? If so, complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,			
	substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			
	entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L,			
	Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
a	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV.	28a		Х
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete			
_	Schedule L, Part IV.	28b		X
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof)			
	was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	1 4	Х
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified			
	conservation contributions? If "Yes," complete Schedule M	30	1 0	X
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N,			
	Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes,"			
	complete Schedule N, Part II	32		Χ
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III,			
	or IV, and Part V, line 1	34		Χ
35 a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a	3		
		35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable	- ~		
	related organization? If "Yes," complete Schedule R, Part V, line 2	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization	33		
01	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R,			
	Part VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and			
-	19? <b>Note.</b> All Form 990 filers are required to complete Schedule O	38	X	
		-		

Form 990 (2013) Page 5

L/2	Check if Schedule O contains a response or note to any line in this Part V			
	Check if Schedule O Contains a response of hote to any line in this Fart V	20 -040	Yes	No
1 a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	4.0		
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b	,		
C	Did the organization comply with backup withholding rules for reportable payments to vendors and			
	reportable gaming (gambling) winnings to prize winners?	1c	X	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
	Statements, filed for the calendar year ending with or within the year covered by this return 2a 98		37	
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	X	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2-		Х
	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a 3b		
	If "Yes," has it filed a Form 990-T for this year? <i>If "No" to line 3b, provide an explanation in Schedule O</i> At any time during the calendar year, did the organization have an interest in, or a signature or other authority	30		
4 4	over, a financial account in a foreign country (such as a bank account, securities account, or other financial			
	account)?	4a		X
h	If "Yes," enter the name of the foreign country: ▶			
~	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.			
5 a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Х
C	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the			
	organization solicit any contributions that were not tax deductible as charitable contributions?	6a		Х
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or			
	gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods	7-	х	-
<b>L</b>	and services provided to the payor?	7a 7b	X	
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	10		
G	required to file Form 8282?	7c		X
d	If "Yes," indicate the number of Forms 8282 filed during the year			
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		Х
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		Х
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting			
	organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring			
	organization, have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.		No.	
	Did the organization make any taxable distributions under section 4966?	9a		-
	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		-
10	Section 501(c)(7) organizations. Enter:  Initiation fees and capital contributions included on Part VIII, line 12			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
11	Section 501(c)(12) organizations. Enter:			
	Gross income from members or shareholders			
	Gross income from other sources (Do not net amounts due or paid to other sources			
	against amounts due or received from them.)			
12 a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	4		
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		
_	Note. See the instructions for additional information the organization must report on Schedule O.			1
b	Enter the amount of reserves the organization is required to maintain by the states in which			
_	the organization is licensed to issue qualified health plans		-	
	Enter the amount of reserves on hand	14a		X
	If "Voe" has it filed a Form 720 to report those nauments? If "No " provide an evulgation in Schedule O	14h		

Par	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O.			
	Check if Schedule O contains a response or note to any line in this Part VI			X
Sec	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year			
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 2:			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with			
_	any other officer, director, trustee, or key employee?	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct			
•	supervision of officers, directors, or trustees, or key employees to a management company or other person?	3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X
6	Did the organization have members or stockholders?	6		X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint			
	one or more members of the governing body?	7a		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members,			
~	stockholders, or persons other than the governing body?	7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during			
•	the year by the following:			
а	The governing body?	8a	Х	
b	Each committee with authority to act on behalf of the governing body?	8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at			
	the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		X
Secti	ion B. Policies (This Section B requests information about policies not required by the Internal Revenue	_	2.)	
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	X	
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters,			
~	affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	Χ	
11a		11a	Х	
b				
	Did the organization have a written conflict of interest policy? <i>If "No," go to line 13 </i>	12a	X	
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give			
-	rise to conflicts?	12b	Χ	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"			
•	describe in Schedule O how this was done	12c	X	
13	Did the organization have a written whistleblower policy?	13	Χ	
14	Did the organization have a written document retention and destruction policy?	14	X	
15	Did the process for determining compensation of the following persons include a review and approval by			
	independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Х	
b	Other officers or key employees of the organization	15b	Χ	
~	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).		-	
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement			
	with a taxable entity during the year?	16a		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its			
	participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the			
	organization's exempt status with respect to such arrangements?	16b		
Sect	ion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed ▶ ATTACHMENT 6			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section	501/6	)(3)e	Only)
. •	available for public inspection. Indicate how you made these available. Check all that apply.	55116	, <sub>(0)</sub>	Orny J
	X Own website Another's website X Upon request Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of int	areet :	بمنامد	2004
. 3	financial statements available to the public during the tax year.	JI COL	JUNCY	, ariu
20	State the name, physical address, and telephone number of the person who possesses the books and records of the			
	the family physical address, and telephone number of the person who possesses the books and feodids of the	,		

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Part VII	Compensation	of	Officers,	Directors,	Trustees,	Key	Employees,	Highest	Compensated	Employees,	and
	Independent Co	ontr	actors								

Check if Schedule O contains a response or note to any line in this Part VII..........

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - · List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	box,	unles	Pos neck s pe	rson	e than contract Highest compensated employee	an	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
_(1)LINN P. BILLINGSLEY, BSN BOARD MEMBER	2.00	X						0	о о	
(2)MICHAEL V. CARSTENS BOARD MEMBER	2.00	Х						0	0	(
(3)MARIO CASTRO, M.D., MPH BOARD MEMBER	2.00	Х						0		(
(4)ARTHUR A. CERULLO, JD BOARD MEMBER	2.00	Х						0	o	
(5)JOHN F. EMANUEL, JD SECRETARY/TREASURER	2.00	Х		Х				0	0	(
(6)KATHRYN A. FORBES, CPA VICE CHAIR	2.00	X		х				0	0	(
(7)PAULINE GRANT, MS, MBA, FACHE BOARD MEMBER	2.00	X						0	. 0	(
(8)SUSAN S. GRIFFIN, RPA, CPM, CC BOARD MEMBER	2.00	X						0	0	(
(9)VIRGINIA L. HALL BOARD MEMBER	2.00	Х						0	0	(
(10)DARIUS A. JOSEPH BOARD MEMBER	2.00	Х						0	0	(
(11)VENKATARAMA R. KOPPAKA, M.D., BOARD MEMBER	2.00	Х						0	0	
(12)ROSS P. LANZAFAME, ESQ. BOARD CHAIR	2.00	х		Х				0	0	(
(13)ANGELA V. MASTROFRANCESCO BOARD MEMBER	2.00	х						0	0	(
(14)STEPHEN J. NOLAN, ESQ. BOARD MEMBER	2.00	Х						0	0	(

-	_	- 4
- [	2000	- 4

(A)	(B)			(C	2)			(D)	(E)	(F)
Name and title	Average hours per week (list any	box,	not ch unles	s pei	more rson	than c	an	Reportable compensation from	Reportable compensation from related	Estimated amount of other
	hours for related organizations below dotted line)	official individual trustee or director		a Officer	Key employee	## Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-M!SC)	compensation from the organization and related organizations
15) STEPHEN R. O'KANE BOARD MEMBER	2.00	Х						0	0	(
16) HARRY PERLSTADT, PH.D., MPH BOARD MEMBER	2.00	Х						0	0	C
17) AUSTIN K. PUGH BOARD MEMBER	2.00	Х						0	0	0
18) JANE Z. REARDON, MSN, APRN, CS BOARD MEMBER	2.00	Х						0	0	C
19) ALBERT A. RIZZO, M.D. PAST CHAIR	2.00	Х		Х				0	0	C
20) JONATHON K. ROSEN BOARD MEMBER	2.00	Х						0	0	C
21) PENNY J. SIEWERT BOARD MEMBER	2.00	X						0	0	C
22) JEFFREY T. STEIN, CFP BOARD MEMBER	2.00	Х						0	O	C
23) ROBERT G. TWEEL, JD BOARD MEMBER	2.00	Х						0	0	C
24) HAROLD WIMMER PRESIDENT & CEO	40.00			х				320,175.	0	43,198.
25) ADRIENNE GLASGOW (THRU 1/2014) CHIEF FINANCIAL OFFICER	40.00			х				208,361.	0	29,352.
1b Sub-total c Total from continuation sheets to Part VII, So	oction A	67	. 12		÷.	ra:	Þ	0 1,514,021.	0	223,110.
d Total (add lines 1b and 1c)						+11		1,514,021.	0	223,110.

3	Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual	3		X
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such			
	individual	4	X	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual			

for services rendered to the organization? If "Yes," complete Schedule J for such person

#### Section B. Independent Contractors

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
ATTACHMENT 7		

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization > 21

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Part VII Section A. Officers, Directors, Tru		;y L11	ipic			anu i	ny			3 (10	nunue		
(A) Name and title	(B) Average hours per week (list any hours for	box,	unles er and	Pos heck ss pe	erson Lirect	e than o	an tee)	(D) Reportable compensation from the	(E)  Reportable compensation from related organizations	~	com	(F) stimated nount of other opensati	of ion
	related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	organization (W-2/1099-MISC)	(W-2/1099-MIS	3C)	org and	om the anizatio d relate anizatio	on ed
26) LAURA SCOTT (AS OF 2/1/14)	40.00			,,									
CHIEF FINANCIAL OFFICER 27) PAUL BILLINGS	40.00			Х				С					
VP NATIONAL POLICY & ADVOCACY	40.00				Х			187,796.		0		20,0	042
28) SUSAN RAPPAPORT  VP RESEARCH & PROGRAM	40.00				х			171,811.		0		51,4	105
29) RUSSELL BURWELL	40.00				Λ		Н	1/1,011.				J1, '	190
VP GOVERNANCE						х		144,343.		o		17,	512
30) KAREN ENGSTRON	40.00									$\neg$			
VP CRM	10.00					X		125,736.		0		19,6	676
31) CRAIG FINSTAD  AVP, DIRECT RESPONSE OPERATION	40.00					Х		133,466.		0		23,9	979
32) PETER IWANOWICZ	40.00									Ť			
AVP, HEALTHY AIR CAMPAIGN						Х		112,369.		0		9,4	417
33) KATHERINE PRUITT AVP, HEALTH EDUCATION	40.00					х		109,964.		0		8 4	439
c Total from continuation sheets to Part VII, Sed Total (add lines 1b and 1c)	ection A  imited to tl	hose I	iste		49.5 +0.0	() ()	re	ceived more than	\$100,000 of				
Teportable compensation from the organization		12	-	_	-		_				- 7	Yes	No
3 Did the organization list any former office	er, directo	r, or	tru	uste <sup>,</sup>	e, I	cev e	emp	lovee, or highest	compensate	t			
employee on line 1a? If "Yes," complete Schedu											3		X
4 For any individual listed on line 1a, is the s	sum of rep	ortab	le c	om	pen	satio	n ar	nd other compens	ation from the	e			
organization and related organizations gre										7	4	X	
5 Did any person listed on line 1a receive or										ı İ			
for services rendered to the organization? If "Ye											5		Х
Section B. Independent Contractors													
<ol> <li>Complete this table for your five highest component of compensation from the organization. Report of year.</li> </ol>													
(A) Name and business add			(B) Description of se	rvices	Co	(C) ompens	sation						
Total number of independent contractors (in more than \$100,000 in compensation from the				itec	d to	thos	e li:	sted above) who	received				

-	rt VI	Statement of Reve Check if Schedule O c		nse or note to an	y line in this Part V	III gaza kay asa ya		30 × 30
					(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from ta under sections 512-514
nts	1a	Federated campaigns	1a					
Contributions, Gifts, Grants and Other Similar Amounts	b		1b					
ts, ( Am	c	_	1c					
ia i	d							
ns, Sim	e			1,331,126.				
utio er \$	f							
ě		and similar amounts not included	l ac l	4,751,812.				
a d	g	Noncash contributions included	in lines 1a-1f: \$					
	h			76% <b>.</b>	6,082,938.			
Jue				Business Code				
Program Service Revenue	2a	REIMBURSEMENTS FROM CHAR	TERED ASSN	900099	21,080,383.	21,080,383.		
쬬	ь	PROGRAM SERVICE CONTRACT	S	900099	6,496,661.	6,496,661.		
ζ.	C	CHARTER ASSOCIATION ASSE	SSMENTS	900099	4,675,015.	4,675,015.		
Ser	d	STRATEGIC CAUSE SUPPORT		900099	3,957,738.	3,957,738.		
E	e	DIRECT RESPONSE ACTIVITY	-CHARTER ASSN	900099	2,291,310.	2,291,310.		
ogra	f	All other program service rev	/enue		47,930.	47,930.		
Pro	9	Total. Add lines 2a-2f			38,549,037.			
	3	Investment income (includin	a dividends, inter	est, and				
	-	other similar amounts)	-		466,951.			466,953
	4	Income from investment of t		200000	0			
	5	Royalties			705,933.			705,933
	"	Royaliles	(i) Real	(ii) Personal	X Y		300	
	6a	Gross rents	5,250.					
			.,					
	b	Less: rental expenses	5,250.					
	l q	Rental income or (loss)			5,250.			5,250
	,		(i) Securities	(ii) Other	3,2301			3,230
	7a	Gross amount from sales of	29,158,128.	1	100			
	١.	assets other than inventory	29,130,120.					
	b	Less: cost or other basis	20 005 740					
		and sales expenses	28,805,749. 352,379.					
	C	Gain or (loss)			252 270			250 276
4.	d	Net gain or (loss)			352,379.			352,379
ī	8a	Gross income from fundra	ising					
ē		events (not including \$	-					
è		of contributions reported on				2014		
<u>~</u>		See Part IV, line 18		-				
Other Revenue	b	Less: direct expenses						
Ö	C	Net income or (loss) from fur	-		0			
	9a	Gross income from gaming a						
		See Part IV, line 19						
	b	Less: direct expenses						
	c	Net income or (loss) from ga	_	3 1 7 7 3 1 7 7	0			
	10a	Gross sales of invento						
		returns and allowances	а					- '
	b	Less: cost of goods sold						
	C	Net income or (loss) from sal			0			-
		Miscellaneous Reven	ue	Business Code				
	11a	RESEARCH GRANT SERVICE FE	EE	900099	474,070.			474,070
	b	TRUST INCOME		900099	17,000.			17,000
	С	PROGRAM PARTICIPANT FEES		900099	76,622.			76,622
	d	All other revenue		900099	771,342.			771,342
	е	Total. Add lines 11a-11d	186. 8 . 187. 2	A. S	1,339,034.			
	12	Total revenue. See instructio	ns		47,501,522.	38,549,037		2,869,547

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#### Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Do not include ar 8b, 9b, and 10b o	mounts reported on lines 6b, 7b, of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
	ner assistance to governments and the United States. See Part IV, line 21.	8,932,506.	8,932,506.		
	ther assistance to individuals in tes. See Part IV, line 22	0			
organizations,	ther assistance to governments, and individuals outside the See Part IV, lines 15 and 16	o			
	to or for members	0			
	of current officers, directors,				
•	ey employees	980,175.	547,507.	335,329.	97,339
persons (as de	not included above, to disqualified fined under section 4958(f)(1)) and d in section 4958(c)(3)(B)	0			
7 Other salaries	and wasse	3,537,666.	3,373,745.	139,758.	24,163.
	ruals and contributions (include section				
	b) employer contributions)	0			
	ee benefits	904,702.	796,273.	83,489.	24,940.
	e benends	316,211.	278,313.	29,181.	8,717.
•	es (non-employees):				,
	es (Horremployees).	o			
		117,639	68,282.	33,310.	16,047.
		196,414.		196,414.	
		52,414	52,414.		
	draising services. See Part IV, line 17.	2,206,462.			2,206,462.
	nagement fees	49,510.		49,510.	2,000,100
		, , , , , , , , , , , , , , , , , , , ,			
	g amount exceeds 10% of line 25, column	4,894,719.	4,922,569.	-55,698.	27,848.
	11g expenses on Schedule O.).	16,412,574.	15,475,982.	934,516.	2,076
	d promotion 🏩 . 🖫 , 😭 . 🖫 . 🖫 📗	290,753.	252,513.	37,058.	1,182.
	S	0	232,313.	37,030.	1,102
	chnology, , ,	0			
		910,850.	677,976.	226,140.	6 721
					6,734.
		324,690.	281,164.	34,861.	8,665.
-	ravel or entertainment expenses				
•	ıl, state, or local public officials 📙	0.50,050	005 171	45.075	1 001
	conventions, and meetings	252,070.	235,171.	15,875.	1,024.
		0			
21 Payments to af	filiates	0	100 170	11.055	
22 Depreciation, of	depletion, and amortization 🚕 . 💵	145,779.	130,179.	14,655.	945.
23 Insurance		112,329.	85,529.	25,185.	1,615.
24 Other expenses	. Itemize expenses not covered				
above (List mise	cellaneous expenses in line 24e. If				
line 24e amoun	t exceeds 10% of line 25, column				
(A) amount, list	line 24e expenses on Schedule O.)				
aRESIDENTI	AL CAMPAIGN	1,991,768.	1,872,262.	119,506.	
bPROCESSING	G FEES	1,122,379.	977,490.	127,936.	16,953.
cBAD DEBT	EXPENSE	32,829.		32,829.	
dSERVICE C	HARGES	20,348.	13,873.	2,177.	4,298.
e All other expen	ses	199,180.	2,402,005.	3,538.	-2,206,363.
25 Total functional	expenses. Add lines 1 through 24e	44,003,967.	41,375,753.	2,385,569.	242,645.
26 Joint costs. organization re from a combine	Complete this line only if the ported in column (B) joint costs ned educational campaign and				
_	citation. Check here ► X if 98-2 (ASC 958-720)if	1,351,203.	808,258.	76,618.	466,327
JSA	11 1 (1.00 000 120)	1,001,200.	300,230	70,010.	Form <b>990</b> (2013)

3E1052 1.000

Form 990 (2013) Page **11** 

#### **Balance Sheet** Part X (A) Beginning of year End of year 467. Cash - non-interest-bearing 300. Savings and temporary cash investments 4,888,014. 9,318,297. 2 2 3 a Accounts receivable, net 3,499,811. 3,543,192. 4 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. ď 0 Complete Part II of Schedule L 5 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary 0 Q 6 organizations (see instructions). Complete Part II of Schedule L Assets d 7 0 Notes and loans receivable, net 0 đ 8 8 Prepaid expenses and deferred charges 374,472. g 1,007,824. 10 a Land, buildings, and equipment: cost or 1,281,536. 10a other basis. Complete Part VI of Schedule D 258,491.10c 1,065,731. 215,805. 13,388,524.11 15,324,523. 11 12 d 12 Investments - other securities. See Part IV, line 11 Investments - program-related. See Part IV, line 11 0 13 a 13 0 14 14 5,420,896. 5,738,141. 15 15 27,830,675. 35,148,082. Total assets. Add lines 1 through 15 (must equal line 34) 16 16 3,275,212. 1,701,323. 17 Accounts payable and accrued expenses 17 3,889,180. 3,443,045. 18 5,439,115. 6,988,384. 19 19 0 q 20 20 0 d 21 21 Escrow or custodial account liability. Complete Part IV of Schedule D Liabilities 22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L 0 Q 22 Secured mortgages and notes payable to unrelated third parties . . . . . . Q 23 0 0 d 24 24 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X 9,002,444. of Schedule D . . . . . 8,362,419. 25 Total liabilities. Add lines 17 through 25..... 19,392,037.26 22,709,085. 26 Organizations that follow SFAS 117 (ASC 958), check here > X and Fund Balances complete lines 27 through 29, and lines 33 and 34. 3,631,338. 27 6,970,520. 27 1,004,215. 1,415,412. 28 29 3,803,085. 4,053,065. Organizations that do not follow SFAS 117 (ASC 958), check here ŏ complete lines 30 through 34. Capital stock or trust principal, or current funds Net Assets 30 30 Paid-in or capital surplus, or land, building, or equipment fund 31 31 Retained earnings, endowment, accumulated income, or other funds 32 32 33 8,438,638. 12,438,997. 33 27,830,675. 35,148,082. Total liabilities and net assets/fund balances.

AMERICAN LUNG ASSOCIATION 13-1632524 Form 990 (2013) Page 12 **Reconciliation of Net Assets** Part XI X 47,501,522. 1 1 44,003,967. 2 2 3,497,555. 3 3 8,438,638. 4 Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) . . . . . 4 1,137,536. 5 

6	Donated services and use of facilities	6			U	
7	Investment expenses	7			0	
8	Prior period adjustments	8			0	
9	Other changes in net assets or fund balances (explain in Schedule O)	9		<b>-</b> 634 <b>,</b> 732		
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	12,	12,438,997		
art	Financial Statements and Reporting Check if Schedule O contains a response or note to any line in this Part XII			\$3\$32	X	
1	Accounting method used to prepare the Form 990: Cash X Accrual Other  If the organization changed its method of accounting from a prior year or checked "Other," expended to the control of the control o			Yes	No	
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?  If "Yes," check a box below to indicate whether the financial statements for the year were com-	 piled	2a		X	
b	reviewed on a separate basis, consolidated basis, or both:  Separate basis  Consolidated basis  Both consolidated and separate basis  Were the organization's financial statements audited by an independent accountant?			X		
c	X Separate basis Consolidated basis Both consolidated and separate basis  If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for overs of the audit, review, or compilation of its financial statements and selection of an independent accour if the organization changed either its oversight process or selection process during the tax year, e Schedule O.	ntant?	<b>2</b> c	X		
	As a result of a federal award, was the organization required to undergo an audit or audits as set the Single Audit Act and OMB Circular A-133?		3a	X		
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not underguired audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.	_	ne 3b	-	L.,	
				ถถก	(0040)	

#### SCHEDULE A (Form 990 or 990-EZ)

### **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

► Attach to Form 990 or Form 990-EZ.
►Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Name of the organization							Emplo	yer iden	tificatio	n numb	er
AMERICAN LUNG ASSOC	CIATION							13	-1632	2524	
Part   Reason for Pub	lic Charity Statu	ı <b>s</b> (All organizations mι	ust cor	nplete	e this pa	art.) Se	e instr	uctions	3.		
The organization is not a prival 1	vate foundation be on of churches, or of in section 170(b) perative hospital sch organization opty, and state: perated for the be A)(iv). (Complete If local government at normally received in 170(b)(1)(A)(vi) described in section 170(b)(1)(A)(vi) described in section at normally received at normally received at normally received and operarganized and o	cause it is: (For lines 1 the association of churches (1)(A)(ii). (Attach Scheduservice organization describerated in conjunction were fit of a college or university.)	rrough describle E.) ribed in ith a hardersity scribed at suppose to iness to public excribe a public excribed argan nally in a larger to contoger or toger	11, chood in section owned in section owned in section of the certain exable ()(2). (() safety fit of, d in sization tegrated irecty support that it	eck only section on 170(k al descr d or ope tion 170 om a go ort from in excep e incom- Complet See se to perf ection 5 a and co ed ly or inco orted o is a Ty ion from	one bo 170(b)(1)(A) ibed in erated if contributions, se (less e Part if ction 5 form the 509(a)(if mplete d	x.) (1)(A)(i) (iii). section by a go A)(v). ental ur butions, and (2) section II.) 09(a)(4 e funct 1) or se lines 1 Type II by one tions d	n 170(II vernme  it or from memb no mo n 511  ). ions of ection 5 1e through I-Non-fu or mor escribe or Type	ental ur om the ership ore than tax) fr (, or to (09(a)() ugh 11 unction re disqued in se e III su	gener fees, a n 331/3 om bu carry 2). See h. ally integration 5 upporting	cribed in ral public and gross 3 % of its isinesses out the exection egrated persons 509(a)(1)
		son described in (i) or (ii) a		500	90 10010 0	00 +00000 ± 0	6. (000)-	ec -00e00- 1	0.000	11g(iii)	
h Provide the followin  (i) Name of supported organization	ng information abo	out the supported organization (iii) Type of organization (described on lines 1-9 above or IRC section (see instructions))	(iv) organiz col. (i) your go	is the ration in listed in overning ment?		anization of your	organiz col. (i) o	s the zation in rganized U.S.?	(vii) Ar	nount of support	monetary t
۸۱											
A)											
В)											
C)									Š.		
D)											
E)											
otal											

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2013

Schedule A (Form 990 or 990-EZ) 2013 Page 2

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) Part II (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2009	<b>(b)</b> 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	18,165,400.	11,915,758.	10,546,204.	8,618,848.	6,082,938.	55,329,148.
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						0
3	The value of services or facilities furnished by a governmental unit to the organization without charge						0
4	Total. Add lines 1 through 3	18,165,400.	11,915,758.	10,546,204.	8,618,848.	6,082,938.	55,329,148.
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						2,563,529.
6	Public support. Subtract line 5 from line 4.						52,765,619.
Sec	tion B. Total Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
7	Amounts from line 4	18,165,400.	11,915,756.	10,546,204.	8,618,848.	6,082,938.	55,329,148.
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	985,737.	1,419,418.	1,592,243.	952,391.	1,178,134.	6,127,923.
9	Net income from unrelated business activities, whether or not the business is regularly carried on						0
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) . A TCH. 1	165,047.	1,024,657.	556,293.	517,426.	1,339,034	3,602,457.
11	Total support. Add lines 7 through 10						65,059,528.
12	Gross receipts from related activities, etc. (s					12	165,285,108.
13 Sec	First five years. If the Form 990 is forganization, check this box and stop here tion C. Computation of Public Sup	<u></u>	<u> </u>				
14	Public support percentage for 2013 (lin		-	11 column (f))		14	81.10%
15	Public support percentage from 2012					15	88.91%
	331/3% support test - 2013. If the o	roanization did	not check the b	ox on line 13.	and line 14 is		
	this box and <b>stop here.</b> The organization	-					
b	331/3% support test - 2012. If the o						
	check this box and stop here. The orga	•					
17a	10%-facts-and-circumstances test - 2						
	10% or more, and if the organization	meets the "fac	cts-and-circumsta	ances" test, che	eck this box a	nd stop here. E	xplain in
	Part IV how the organization meets t					=	•
	organization						▶ 🔲
b	10%-facts-and-circumstances test - 2						and line
	15 is 10% or more, and if the orga	-					
	Explain in Part IV how the organization						
	supported organization						▶ 🔲
18	Private foundation. If the organization						
	instructions						▶ 🔲

Page 3 Schedule A (Form 990 or 990-EZ) 2013

Part III	Support Schedule for	Organizations	Described in Section	on 509(a)(2)

Support Schedule for Organizations Described in Section 509(a)(2)
(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II.

If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	tion A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2009	<b>(b)</b> 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
1	Gifts, grants, contributions, and membership fees						
	received. (Do not include any "unusual grants.")						
2	Gross receipts from admissions, merchandise						
	sold or services performed, or facilities						
	furnished in any activity that is related to the						
	organization's tax-exempt purpose						
3	Gross receipts from activities that are not an						
	unrelated trade or business under section 513						
4	Tax revenues levied for the						
-	organization's benefit and either paid						
_	to or expended on its behalf  The value of services or facilities						
5							
	furnished by a governmental unit to the						
	organization without charge						
6	Total. Add lines 1 through 5						
7 a	Amounts included on lines 1, 2, and 3						
h	received from disqualified persons						
D	Amounts included on lines 2 and 3 received from other than disqualified						
	persons that exceed the greater of \$5,000						
	or 1% of the amount on line 13 for the year						
C	Add lines 7a and 7b						
8	Public support (Subtract line 7c from						
_	line 6.)						
Sec	tion B. Total Support						
Caler	ndar year (or fiscal year beginning in) 🕨	(a) 2009	<b>(b)</b> 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
9	Amounts from line 6						
10 a	Gross income from interest, dividends,						
	payments received on securities loans, rents, royalties and income from similar						
	sources						
b	Unrelated business taxable income (less						
	section 511 taxes) from businesses						
	acquired after June 30, 1975						
С	Add lines 10a and 10b						
11	Net income from unrelated business						
••	activities not included in line 10b,						
	whether or not the business is regularly						
	carried on						
12	Other income. Do not include gain or						
	loss from the sale of capital assets						
	(Explain in Part IV.)						
13	Total support. (Add lines 9, 10c, 11,						
	and 12.)						
14	First five years. if the Form 990 is for						1 - 1
<u> </u>	organization, check this box and stop here.			04 F 9. 04		Fail Table acce	1454 6541
	tion C. Computation of Public Supp Public support percentage for 2013 (line 8,		-7.	(f)\		4.5	0/
15	Public support percentage for 2013 (line 8, Public support percentage from 2012 Sched					15	%
16						16	%
	tion D. Computation of Investment			(2) lunem (f))		17	%
17	Investment income percentage for 2013 (line					-	
18	Investment income percentage from 2012 S					18	%
19 a	331/3% support tests - 2013. If the orga						
	17 is not more than 331/3%, check this		_	-	-		
b	331/3% support tests - 2012. If the organ						
	line 18 is not more than 331/3 %, check		-	•	, -		1
20	Private foundation. If the organization d	id not check	a box on line	14, 19a, or 19b			
JSA 3E122	1 1.000				\$	cneaule A (Form S	990 or 990-EZ) 2013
	3400CO 700J						PAGE 18

Page 4

Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

	OMURD INCO	rn.			ATTACHMENT 1	
SCHEDULE A, PART II	- OTHER INCOM	IE.				
DESCRIPTION	2009	2010	2011	2012	2013	TOTAL
GROSS SALES OF INVENTORY		49,056.	21,162.	-62,566.		7,652.
MICELLANEOUS INCOME	165,047.	468,166.	535,131.	579,992.	771,342.	2,519,678.
LEGAL SETTLEMENT RECOVERY		507,435.				507,435.
RESEARCH GRANT SERVICE FEE					474,070.	474,070.
TRUST INCOME					17,000.	17,000.
PROGRAM PARTICIPANT FEES					76,622.	76,622.
TOTALS	165.047	1,024,657.	556,293.	517,426.	1,339,034.	3,602,457.

#### Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

#### **Schedule of Contributors**

▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.

Information about Schedule B (Form 990, 990-EZ, or 990-PF) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2013

Employer identification number

AMERICAN LUNG ASSOCIATION 13-1632524									
Organization type (check or	ne):	13 1032324							
Filers of:	Section:								
Form 990 or 990-EZ	X 501(c)(3 ) (enter number) organization								
	4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private for	4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private foundation							
	527 political organization								
Form 990-PF	501(c)(3) exempt private foundation								
	4947(a)(1) nonexempt charitable trust treated as a private found	4947(a)(1) nonexempt charitable trust treated as a private foundation							
	501(c)(3) taxable private foundation								
General Rule  For an organization	(7), (8), or (10) organization can check boxes for both the General Rule and a								
property) from any Special Rules	y one contributor. Complete Parts I and II.								
X For a section 5010 under sections 50 the greater of (1) Complete Parts I a		he year, a contribution of m 990-EZ, line 1.							
during the year, to	(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from stal contributions of more than \$1,000 for use exclusively for religious, charity poses, or the prevention of cruelty to children or animals. Complete Parts I,	able, scientific, literary,							
during the year, content to tall to more to year for an exclusion applies to this org	For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions for use exclusively for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Do not complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year								
990-EZ, or 990-PF), but it m	at is not covered by the General Rule and/or the Special Rules does not file ust answer "No" on Part IV, line 2, of its Form 990; or check the box on line to certify that it does not meet the filing requirements of Schedule B (Form 9	H of its Form 990-EZ or on its							

For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2013)

Employer identification number 13-1632524

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.									
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution							
1 -		\$ <u>1,234,183.</u>	Person  Payroll  Noncash  (Complete Part II for noncash contributions.)							
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution							
2_		\$890,100.	Person Payroll Noncash (Complete Part II for noncash contributions.)							
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution							
3_		\$2,079,555.	Person  Payroll  Noncash  (Complete Part II for noncash contributions.)							
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution							
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)							
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution							
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)							
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution							
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)							

Name of organization AMERICAN LUNG ASSOCIATION

Employer identification number 13-1632524

Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed. (a) No. (b) (d) from FMV (or estimate) Date received Description of noncash property given Part I (see instructions) (a) No. (c) (d) (b) from FMV (or estimate) Description of noncash property given Date received Part I (see instructions) (a) No. (c) (b) (d) from FMV (or estimate) Description of noncash property given Date received Part I (see instructions) (a) No. (c) (b) (d) from FMV (or estimate) Description of noncash property given Date received Part I (see instructions) (a) No. (c) (b) (d) from FMV (or estimate) Description of noncash property given Date received Part I (see instructions) (a) No. (c) (d) (b) from FMV (or estimate) Description of noncash property given Date received Part I (see instructions)

Name of organization AMERICAN LUNG ASSOCIATION

Employer identification number

13-1632524

Part III	Exclusively religious, charitable, etc that total more than \$1,000 for the	., <mark>individual contrib</mark> year. Complete colu	utions to section mns (a) through (	501(c)(7), (8), or (10) organizations e) and the following line entry.			
	For organizations completing Part III, contributions of \$1,000 or less for the	e year. (Enter this in	formation once. S				
	Use duplicate copies of Part III if addit	tional space is neede	ed.				
(a) No. from Part I	(b) Purpose of gift	(c) Use	of gift	(d) Description of how gift is held			
		(e) Transf	er of gift				
	Transferee's name, address, ar	nd ZIP + 4	Relatio	nship of transferor to transferee			
(a) No. from Part I	(b) Purpose of gift	(c) Use	of gift	(d) Description of how gift is held			
	(e) Transfer of gift						
	Transferee's name, address, ar	nd ZIP + 4	Relationship of transferor to transferee				
(a) No. from Part I	(b) Purpose of gift	(c) Use	of gift	(d) Description of how gift is held			
	(e) Transfer of gift						
	Transferee's name, address, ar	nd ZIP + 4	Relatio	nship of transferor to transferee			
(a) No				=======================================			
(a) No. from Part I	(b) Purpose of gift	(c) Use	of gift	(d) Description of how gift is held			
		(e) Transf	er of gift				
	Transferee's name, address, an	nd ZIP + 4	Relationship of transferor to transferee				
		·					
		· <b></b>					

#### **SCHEDULE C** (Form 990 or 990-EZ)

#### Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

 Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ. Information about Schedule C (Form 990 or 990-EZ) and its See separate instructions.

Open to Public Inspection

Employer identification number

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

instructions is at www.irs.gov/form990. If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part i-A only.

Section 501(c)(4), (5), or (6) organizations: Complete Part III.

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35c (Proxy Tax), then

organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter
1 Provide a description of the organization's direct and indirect political campaign activities in Part IV. 2 Political expenditures.
Part I-B Complete if the organization is exempt under section 501(c)(3).  1 Enter the amount of any excise tax incurred by the organization under section 4955. \$ 2 Enter the amount of any excise tax incurred by organization managers under section 4955. \$ 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? \$ 4a Was a correction made? \$ 5 If Yes a No Yes No Brit Yes Complete if the organization is exempt under section 501(c), except section 501(c)(3).  1 Enter the amount directly expended by the filing organization for section 527 exempt function activities. \$ 3 Total exempt function activities. \$ 4 Did the filing organization file Form 1120-POL for this year? \$ 5 Inter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization in Part IV.  (a) Name (b) Address (c) EIN (d) Amount paid from pont political organization in Part IV.  (a) Name (b) Address (c) EIN (d) Amount paid from promptly and directly delivered to a separate political organization in Part IV.  (b) Address (c) EIN (d) Amount paid from promptly and directly delivered to a separate political organization in Part IV.  (c) Amount paid from funding organization in Part IV.  (a) Name (b) Address (c) EIN (d) Amount paid from pontical organization in Part IV.
Part I-B   Complete if the organization is exempt under section 501(c)(3).   1
Part I-B Complete if the organization is exempt under section 501(c)(3).  1 Enter the amount of any excise tax incurred by the organization under section 4955.   2 Enter the amount of any excise tax incurred by organization managers under section 4955.   3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year?   4a Was a correction made?   5 If "Yes," describe in Part IV.  Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).  1 Enter the amount directly expended by the filling organization for section 527 exempt function activities   5 Enter the amount of the filling organization's funds contributed to other organizations for section 527 exempt function activities   5 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b.   5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filling organization made payments. For each organization listed, enter the amount paid from the filling organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.  (a) Name (b) Address (c) EIN (d) Amount paid from the filling organization's funds. If none, enter -0  (b) Address (c) EIN (d) Amount paid from the filling organization's funds. If none, enter -0
1 Enter the amount of any excise tax incurred by the organization under section 4955 .
1 Enter the amount of any excise tax incurred by the organization under section 4955 .
2 Enter the amount of any excise tax incurred by organization managers under section 4955.    3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year?    4 a Was a correction made?    5 If "Yes," describe in Part IV.  Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).  1 Enter the amount directly expended by the filling organization for section 527 exempt function activities.    5 Enter the amount of the filling organization's funds contributed to other organizations for section 527 exempt function activities.    5 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b.    5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filling organization made payments. For each organization listed, enter the amount paid from the filling organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.  (a) Name (b) Address (c) EIN (d) Amount paid from filing organization's funds. If none, enter -0-  (b) Address (c) EIN (d) Amount paid from filing organization's funds. If none, enter -0-  (c) EIN (e) Amount of political organization. If none, enter -0-
If the organization incurred a section 4955 tax, did it file Form 4720 for this year?  Was a correction made?  b If "Yes," describe in Part IV.  Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).  1 Enter the amount directly expended by the filing organization for section 527 exempt function activities.  2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities.  3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b  4 Did the filing organization file Form 1120-POL for this year?  5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.  (a) Name  (b) Address  (c) EIN  (d) Amount paid from filing organizations received and promptly and directly delivered to a separate political organization. If none, enter -0-  (1)
## Was a correction made?    b   f "Yes," describe in Part IV.   Part IC   Complete if the organization is exempt under section 501(c), except section 501(c)(3).    Enter the amount directly expended by the filling organization for section 527 exempt function activities.
b If "Yes," describe in Part IV.  Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).  1 Enter the amount directly expended by the filing organization for section 527 exempt function activities.  2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities.  3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b.  4 Did the filing organization file Form 1120-POL for this year?  5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.  (a) Name  (b) Address (c) EIN (d) Amount paid from filing organization's funds. If none, enter -0-  (e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0-
Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).  1 Enter the amount directly expended by the filing organization for section 527 exempt function activities
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2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities
Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b.  Did the filing organization file Form 1120-POL for this year?  Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.  (a) Name  (b) Address  (c) EIN  (d) Amount paid from filing organization's funds. If none, enter -0-  filing organization's funds. If none, enter -0-  (e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0-  (1)
line 17b
Did the filing organization file Form 1120-POL for this year?  Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.  (a) Name  (b) Address  (c) EIN  (d) Amount paid from filing organization's funds. If none, enter -0-  funds. If none, enter -0-  (1)  (2)  (2)
<ul> <li>Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.</li> <li>(a) Name</li> <li>(b) Address</li> <li>(c) EIN</li> <li>(d) Amount paid from filing organization's funds. If none, enter -0</li> <li>(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0</li> </ul>
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(a) Name (b) Address (c) EIN (d) Amount paid from filing organization's funds. If none, enter -0 (e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0  (1) (2)
filing organization's funds. If none, enter -0  filing organization's funds. If none, enter -0  filing organization's funds. If none, enter -0  contributions received and promptly and directly delivered to a separate political organization. If none, enter -0  (1)  (2)
delivered to a separate political organization. If none, enter -0-  (1)  (2)
political organization. If none, enter -0-  (1)  (2)
(1) (2) none, enter -0-
(1)
(2)
(3)
(3)
(4)
(5)
(6)
For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.  Schedule C (Form 990 or 990-EZ) 2013

3400CO 700J PAGE 24

Sch	nedule C (Form 990 or 990-EZ) 2013 AME	RICAN LUNG	ASSOCIATION		13-1	.632524 Page 2
P	art II-A Complete if the organizes section 501(h)).	zation is exe	mpt under section	n 501(c)(3) and f	led Form 5768 (ele	ction under
Α	Check ▶ if the filing organiza name, address, EIN,					roup member's
В	Check ▶ if the filing organiza	tion checked	box A and "limited	control" provisioi	ns apply.	
	Limits on L (The term "expenditures	obbying Exper		)	(a) Filing organization's totals	(b) Affiliated group totals
(	Total lobbying expenditures to influence Total lobbying expenditures to influence Total lobbying expenditures (add lobbying expenditures (add lobbying expenditure).  Other exempt purpose expenditure are Total exempt purpose expenditures.	uence public op uence a legista ines 1a and 1b) es s (add lines 1c	oinion (grass roots lo tive body (direct lobb  and 1d)	bbying)		group totals
	If the amount on line 1e, column (a) or (l	) is: The lobbyi	ng nontaxable amount	s:		
	Not over \$500,000		amount on line 1e.			
	Over \$500,000 but not over \$1,000,000	\$100,000 r	lus 15% of the excess	over \$500,000.		
	Over \$1,000,000 but not over \$1,500,00		lus 10% of the excess			
	Over \$1,500,000 but not over \$17,000,0		lus 5% of the excess of			
	Over \$17,000,000	\$1,000,000	)			
	Grassroots nontaxable amount (en Subtract line 1g from line 1a. If zer Subtract line 1f from line 1c. If zer If there is an amount other than reporting section 4911 tax for this	o or less, enter o or less, enter zero on eithe	-0	did the organiza	tion file Form 4720	Yes No
	(Some organizations columns	that made a s	raging Period Under ection 501(h) election e instructions for lin	n do not have to	•	/e
		obbying Expe	nditures During 4-Ye	ear Averaging Perio	od	,
_		, , ,				

Lobbying Expenditures During 4-Year Averaging Period									
•	r (or fiscal year ning in)	(a) 2010	<b>(b)</b> 2011	(c) 2012	(d) 2013	(e) Tota			
2a Lobbying noni	taxable amount								
<b>b</b> Lobbying ceili (150% of line	ng amount 2a, column (e))								
c Total lobbying	expenditures								
d Grassroots no	ontaxable amount								
e Grassroots ce (150% of line	eiling amount 2d, column (e))								
f Grassroots lo	bbying expenditures								

Schedule C (Form 990 or 990-EZ) 2013

Page 3

_		under section 501(h)).	(	a)		(t	)	
	each "Yes," resp cription of the lobby	onse to lines 1a through 1i below, provide in Part IV a detailed ing activity.	Yes	No		Amo	ount	
4	During the year s	id the filing ergonization ettempt to influence foreign national state or local					-	-
1		id the filing organization attempt to influence foreign, national, state or local ing any attempt to influence public opinion on a legislative matter or						
	referendum, throu							
a	Voluntoore2	-	Х					
b	Paid staff or mana	gement (include compensation in expenses reported on lines 1c through 1i)?	X					
C	Media advertisem		X					
d		ers, legislators, or the public?	X	_	_			,16
e	Publications, or pr	iblished or broadcast statements? ganizations for lobbying purposes?	X					,08
f	Grants to other or	ganizations for lobbying purposes?  legislators, their staffs, government officials, or a legislative body?	X		-		164	,00
g h		tions, seminars, conventions, speeches, lectures, or any similar means?	X		_			, 05
i	Other activities?		X		-			,99
j		through 1i					233	
, 2 a	Did the activities i	n line 1 cause the organization to be not described in section 501(c)(3)?		Х				
b		amount of any tax incurred under section 4912						
С		amount of any tax incurred by organization managers under section 4912						
d	If the filing organization	ation incurred a section 4912 tax, did it file Form 4720 for this year?						
Par		e if the organization is exempt under section 501(c)(4), section 501	(c)(5)	, or	sectio	n		
_	501(c)(6	).						,
	144	11/000/					Yes	No
1 2	-	all (90% or more) dues received nondeductible by members? on make only in-house lobbying expenditures of \$2,000 or less?	-(000-)		- 30 - 30	1	-	
3	_	on agree to carry over lobbying and political expenditures from the prior year?	((0))	e - (e)	- (4) - (4)	3	-	
_		e if the organization is exempt under section 501(c)(4), section 501				_	1	
1 21		and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No,"					3. is	
	answere			,		.,	٠, ١٠	
1		and similar amounts from members			1			
2		ondeductible lobbying and political expenditures (do not include amou						
	political expenses	for which the section 527(f) tax was paid).						
а			. 10000	1007 Fo	2a			
b		tyear		60 E	2b			
С	Total				2c			
3	<del>-</del>	reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) due	•	100	3			
4		ent and the amount on line 2c exceeds the amount on line 3, what portion						
		rganization agree to carryover to the reasonable estimate of nondeductible to			4			
5	and political exper	lobbying and political expenditures (see instructions)		8	5			
		ental Information			J			
⊃rov	de the description	s required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated of part this part for any additional information.	group	list); f	Part II-	A, line	2; and	
SEE	PAGE 4							
						<b>-</b> -		
			<del>-</del>					
		9						
		<u> </u>						-

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#### Part IV Supplemental Information (continued)

SCHEDULE C, PART II-B, LINE 1(I)

THE AMERICAN LUNG ASSOCIATION VOLUNTEERS AND STAFF ENGAGE IN A WIDE RANGE OF ADVOCACY ACTIVITIES TO FURTHER OUR MISSION TO SAVE LIVES BY IMPROVING LUNG HEALTH AND PREVENTING LUNG DISEASE. OUR WORK INCLUDES EFFORTS TO EDUCATE MEMBERS OF CONGRESS, THEIR STAFF AND THE PUBLIC ON LUNG HEALTH ISSUES AND ACCESS TO HEALTHCARE. WE ADVOCATE FOR CLEAN, HEALTHY AIR TO REDUCE THE HEALTH IMPACTS OF AIR POLLUTION. WE FOCUS ON SUPPORTING THE IMPLEMENTATION AND STRENGTHENING OF THE NATION'S CLEAN AIR LAWS. WE STRONGLY SUPPORT THE PUBLIC HEALTH INFRASTRUCTURE AND LUNG HEALTH RESEARCH FUNDING INCLUDING FUNDING FOR LUNG CANCER, CHRONIC OBSTRUCTIVE PULMONARY DISEASE (COPD), ASTHMA, TUBERCULOSIS AND OTHER LUNG DISEASES. FURTHERMORE, THE AMERICAN LUNG ASSOCIATION VOLUNTEERS AND STAFF ACTIVELY ADVOCATE IN WASHINGTON, D.C. AND IN THE STATES FOR TOBACCO CONTROL LAWS, INCLUDING EFFORTS TO REGULATE TOBACCO PRODUCTS, PROMOTE TOBACCO CESSATION AND ELIMINATE EXPOSURE TO SECOND HAND SMOKE.

#### **SCHEDULE D** (Form 990)

## Supplemental Financial Statements ► Complete if the organization answered "Yes," to Form 990,

Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

OMB No. 1545-0047

Open to Public

Department of the Treasury Internal Revenue Service Name of the organization

► Attach to Form 990. ▶ Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

Inspection Employer identification number

AM	CRICAN LUNG ASSOCIATION			13-1632524
Pa	Organizations Maintaining Donor Advis Complete if the organization answered "			ccounts.
		(a) Donor advis	ed funds	(b) Funds and other accounts
1	Total number at end of year			
2	Aggregate contributions to (during year)			
3	Aggregate grants from (during year)			
4	Aggregate value at end of year,			
5	Did the organization inform all donors and donor	advisors in writing that	the assets held in o	donor advised
-	funds are the organization's property, subject to the	-		
6	Did the organization inform all grantees, donors, a			
_	only for charitable purposes and not for the benefit			
	conferring impermissible private benefit?			
Pa	Conservation Easements. Complete if t			
1	Purpose(s) of conservation easements held by the			
	Preservation of land for public use (e.g., recr			an historically important land area
	Protection of natural habitat			a certified historic structure
	Preservation of open space	i.		
2	Complete lines 2a through 2d if the organization h	eld a qualified conserva	tion contribution in	the form of a conservation
~	easement on the last day of the tax year.	eid a quaimed conserve	tion continuation in	ine igim of a conservation
			1	Held at the End of the Tax Year
a	Total number of conservation easements			2a
b	Total acreage restricted by conservation easements	· 9554 · 36 · 564 · 565 · 64 · 6345		2b
C	Number of conservation easements on a certified			2c
-				20
ď	Number of conservation easements included in (c)			24
-	historic structure listed in the National Register			
3	Number of conservation easements modified, tran	isterred, released, extin	guisned, or termina	ted by the organization during the
	tax year ►		1_ J &	
4	Number of states where property subject to conse			
5	Does the organization have a written policy regard		-	-
_	violations, and enforcement of the conservation ea			
6	Staff and volunteer hours devoted to monitoring, in	ispecting, and enforcing	g conservation ease	ments during the year
7	Amount of expenses incurred in monitoring, inspec	cting, and enforcing con	servation easement	ts during the year
	<b>▶</b> \$			
8	Does each conservation easement reported on line			
	(i) and section 170(h)(4)(B)(ii)?			Yes No
9	In Part XIII, describe how the organization reports			•
	balance sheet, and include, if applicable, the text of		ganization's financia	al statements that describes the
	organization's accounting for conservation easeme			
Fa	Organizations Maintaining Collections Complete if the organization answered			Similar Assets.
1a	If the organization elected, as permitted under SF works of art, historical treasures, or other similar public service, provide, in Part XIII, the text of the form	FAS 116 (ASC 958), no ar assets held for publi potnote to its financial s	ot to report in its re ic exhibition, educ tatements that desc	evenue statement and balance sheet ation, or research in furtherance of ribes these items.
b	If the organization elected, as permitted under sworks of art, historical treasures, or other similar public service, provide the following amounts relati	ar assets held for publi ng to these items:	ic exhibition, educ	ation, or research in furtherance of
	(i) Revenues included in Form 990, Part VIII, line 1			
	(ii) Assets included in Form 990, Part X			
2	If the organization received or held works of an	t, historical treasures,	or other similar as	ssets for financial gain, provide the
	following amounts required to be reported under S			<u>-</u>
а	Revenues included in Form 990, Part VIII, line 1 .		e in an exame	ST
_b_	Assets included in Form 990, Part X	<u> </u>		TWG FYW ►s

Schedule D (Form 990) 2013

Page 2

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

St.	Organizations Maintainin	ig collections of	Art, nis	torical i	reasures,	OI OII	ier Similiai	ASSE	is (contin	ueu)
3	Using the organization's acquisition collection items (check all that application)		other reco	rds, chec	cany of th	e follow	ing that are	e a sign	ificant use	e of its
а	Public exhibition		d	Loan	or exchange	e prograr	ทร			
b	Scholarly research		e	Other						
С	Preservation for future gener	ations	_							
4	Provide a description of the organ	lization's collections	s and exp	lain how t	hey further	r the org	ganization's	exempt	purpose	in Part
	XIII.									
5	During the year, did the organization	n solicit or receive o	donations	of art, histo	orical treasi	ures, or o	other similar	r ==		
	assets to be sold to raise funds rath	er than to be maint	ained as p	art of the o	organization	n's collec	tion?	[	Yes	No
Pa	TIV Escrow and Custodial Ar	rangements. Con	plete if t	he organ	ization ans	swered	"Yes" to Fo	orm 990	), Part IV,	line 9,
	or reported an amount or	Form 990, Part >	K, line 21.							
	Is the organization an agent, truste included on Form 990, Part X? If "Yes," explain the arrangement in				percence				Yes [	X No
							Am	ount		
С	Beginning balance	7/ 1/201 /R 1/201 /R/R	STUME OF	an sea	1c					
d	Additions during the year									
е	Distributions during the year									
	Ending balance				• • • • 1f					
	Did the organization include an am				23.03	2020. 2	X85 Y X85		Yes	No
-	If "Yes," explain the arrangement in								·	
Par	Endowment Funds. Com									
		(a) Current year	<b>(b)</b> Pri		(c) Two yea		(d) Three yea		(e) Four year	
	Beginning of year balance	1,201,259.	1,03	30,809.	1,099	,684.	980	,525.	95	0,135
	Contributions									
C	Net investment earnings, gains,									
	and losses	304,334.		9,407.		,972.		,713.	9	7,595
d	Grants or scholarships	95,089.	-	77,218.	34	,318.	72	,000.	5	6,728
е	Other expenditures for facilities									
	and programs									
f	Administrative expenses	5,451.	]	1,739.	10	,585.	10	,554.	1	0,477
g	End of year balance	1,405,053.	1,20	1,259.	1,030	,809.	1,099	,684.	98	0,525
2	Provide the estimated percentage of	of the current year e	nd balanc	e (line 1g,	column (a))	held as:				
а	Board designated or quasi-endown	ent ▶	%							
b	Permanent endowment ▶ 35.5	900 %	_							
С	Temporarily restricted endowment	64.4100 %								
	The percentages in lines 2a, 2b, an	d 2c should equal 1	00%.							
3a	Are there endowment funds not in t	he possession of th	ne organiz	ation that	are held an	ıd admin	istered for th	ne		
	organization by:								Ye	s No
	(i) unrelated organizations				30 - 200 -	(6) 10401	00 1000 00 100	or let •	3a(i)	X
	(ii) related organizations				W -190 -	F 199590	* * * * * * * *	60±36±	3a(ii)	Х
b	If "Yes" to 3a(ii), are the related org							0.000	3b	1
4	Describe in Part XIII the intended us	ses of the organizati	ion's endo	wment fur	ids.				20	
Par	VI Land, Buildings, and Equi	pment.	= = =							
	Complete if the organization of property	ion answered "Ye (a) Cost or (inves)	other basis	(b) Cost o	art IV, line r other basis ther	(c) Acc	ee Form 99 umulated eciation		X, line 10 ) Book value	)
1a	Land									
b	Buildings	8 F 6								
С	Leasehold improvements	¥		1	80,602.	1:	21,477		59	,125.
d	Equipment	C			47,418.		76,833			,585.
е	Other				53,516.		67,421			,095.
Γota	I. Add lines 1a through 1e. (Column		1 990. Part							,805.
		C /	,	.,	ζ= χ,σ γο	1-977	10,00	Schadu	le D /Form 9	

13-1632524

Schedule D (	(Form 990) 2013			Page 3
Part VII	Investments - Other Securities. Complete if the organization answered	l "Yes" to Form 990	, Part IV, line 11b. See Form 990,	Part X, line 12.
	(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuati Cost or end-of-year mark	on:
(1) Financ	ial derivatives,			
	y-held equity interests			
` (A) =				
(B)				
(C)				
(D)				
(E)				
(F)				
(G)				
(H)	>3			
	nn (b) must equal Form 990, Part X, col. (B) line 12.)			
Part VIII				
	Complete if the organization answered	"Yes" to Form 990,	, Part IV, line 11c. See Form 990,	Part X, line 13.
	(a) Description of investment	(b) Bock value	(c) Method of valuati Cost or end-of-year marke	
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
	n (b) must equal Form 990, Part X, col. (B) line 13.)			
Part IX	Other Assets. Complete if the organization answered	"Yes" to Form 990,	, Part IV, line 11d. See Form 990,	Part X, line 15.
		Description		(b) Book value
	FICIAL INTEREST			
(2)	IN PERPETUAL TRUSTS			3,915,341.
	NTS HELD ON BEHALF			
(4)	OF OTHERS			1,822,800.
(5)				
(6)				
(7)				
(8)				
(9)				
THE RESERVE OF THE PARTY OF THE	umn (b) must equal Form 990, Part X, col. (B) lii	ne 15.)		5,738,141.
Part X	Other Liabilities. Complete if the organization answered line 25.	"Yes" to Form 990,	Part IV, line 11e or 11f. See Form	ı 990, Part X,
1.	(a) Description of liability	(b) Book value	e	
743 E-J-				

I. (a) Description of liability	(b) Book value	
(1) Federal income taxes		
(2) PENSION AND LIFE INSURANCE BENEFITS	4,089,366.	
(3) DUE TO CHARTERED ASSOC.	908,856.	
(4) AMOUNTS HELD ON BEHALF OF OTHERS	1,822,800.	
(5) ANNUITY FUND INVESTMENTS	158,911.	
(6) OTHER LIABILITIES	2,022,511.	
(7)		
(8)		
(9)		
otal. (Column (b) must equal Form 990, Part X, col. (B) line 25.)	9,002,444.	

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

JSA 3E1270 1.000 3400CO 700J

Schedule D (Form 990) 2013 Page **4** 

Part	Reconciliation of Revenue per Audited Financial Statements With Revenue per Return Complete if the organization answered "Yes" to Form 990, Part IV, line 12a.	1.	
1	Total revenue, gains, and other support per audited financial statements	1	56,137,745.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains on investments		
b	Donated services and use of facilities 2b 8,133,419.		
С	Recoveries of prior year grants 2c		
d	Other (Describe in Part XIII.) 2d -634,732.		
е	Add lines 2a through 2d	2e	8,636,223.
3	Subtract line 2e from line 1	3	47,501,522.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b		
b	Other (Describe in Part XIII.)		
С	Add lines 4a and 4b	4c	
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	47,501,522.
Part		ırn.	
	Complete if the organization answered "Yes" to Form 990, Part IV, line 12a.	. 1	52,137,386.
1	Total expenses and losses per audited financial statements	1	32,137,350.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:  Donated services and use of facilities   2a   8,133,419		
a			
b	Prior year adjustments  Other leases		
C C	Other losses Other (Describe in Part XIII.) 2d		
d	Other (Describe in Part XIII.) Add lines 2a through 2d	2.	8,133,419.
е 3	Subtract line 2e from line 1	2e 3	44,003,967.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:	3	11,000,507
a	Investment expenses not included on Form 990, Part VIII, line 7b		
b	00 (D 1 / D 1)(0)		
	Other (Describe in Part XIII.) Add lines 4a and 4b	4c	
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.).	5	44,003,967
Part			
	e the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Pa		ne 4; Part X, line
2; Par	XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional inform	nation.	
SEE	PAGE 5		
	· · · · · · · · · · · · · · · · · · ·		
			· <b></b>
<b>-</b>			·

JSA 3E1271 1.000 Schedule D (Form 990) 2013

#### Part XIII Supplemental Information (continued)

SCHEDULE D, PART V, LINE 4

INTENDED USE OF ENDOWMENT FUNDS

PERMANENTLY RESTRICTED NET ASSETS ARE PRIMARILY DEDICATED TO SUPPORTING RESEARCH SCHOLARS IN INTERSTITIAL RELATED LUNG DISEASES.

DALSEMER ENDOWMENT: IN 1983, LEONARD DALSEMER, THE JOHN A. HARTFORD FOUNDATION, AND THE WHEELABRATOR FOUNDATION ENDOWED THE NATIONAL OFFICE WITH \$500,000 (THE CORPUS) TO FUND RESEARCH TO FIND A CURE FOR INTERSTITIAL LUNG DISEASE. THE EARNINGS FROM THE CORPUS ARE TO FUND AN ANNUAL RESEARCH AWARD IN A MINIMAL AMOUNT OF \$30,000. THE TERM OF EACH AWARD IS THREE YEARS. ANNUAL EXPENDITURES ARE LIMITED TO 6% OF THE FAIR MARKET VALUE OF THE ENDOWMENT. THE AMERICAN LUNG ASSOCIATION IS TO STRIVE TO GROW THE ENDOWMENT BY SOLICITING ADDITIONAL DONOR CONTRIBUTIONS. THE AWARD IS ONLY TO BE CONFERRED WHEN THE REVIEW COMMITTEE DEEMS THE PROPOSED RESEARCH MERITORIOUS.

MARY FULLER RUSSELL RESEARCH FUND: IN A SETTLEMENT ENTERED BY AMERICAN LUNG ASSOCIATION OF NEW HAMPSHIRE ("ALANH") AND NATIONAL OFFICE ("ALA") ON JULY 9, 2003, ALANH AGREED TO SET ASIDE, AS A SEGREGATED FUND, WITHIN ITS ENDOWMENT FUND, THE SUM OF \$1,297,643 REPRESENTING ALA'S 10% SHARE, AND TO MAINTAIN SUCH SEGREGATED FUND INTACT FOR THE PURPOSE OF PAYING TO AND ALLOWING ALA TO USE ALL THE INCOME AND THE ANNUAL NET APPRECIATION, IF ANY, IN THE FAIR VALUE OF THE SEGREGATED FUND FOR RESEARCH PURPOSES DETERMINED BY ALA. UNDER THE SETTLEMENT, SUCH SEGREGATED FUND IS TO BE HELD FOR ALA'S BENEFIT IN PERPETUITY. ALANH AND ALA AGREED THAT DISTRIBUTIONS FROM THE MARY FULLER RUSSELL RESEARCH FUND SHALL BE USED TO SUPPORT RESEARCH INTO LUNG HEALTH ISSUES, AND THAT RESEARCH GRANTS TO

Schedule D (Form 990) 2013

#### Part XIII Supplemental Information (continued)

RECIPIENTS SHALL BE MADE UNDER THE NAME MARY FULLER RUSSELL RESEARCH FUND.

SCHEDULE D, PART X, LINE 2

FIN 48 FOOTNOTE

GUIDANCE IN THE AREA OF ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES UNDER THE FINANCIAL ACCOUNTING STANDARDS BOARD (FASB) ACCOUNTING STANDARDS CODIFICATION CLARIFIES THE ACCOUNTING FOR UNCERTAINTY IN TAX POSITIONS TAKEN OR EXPECTED TO BE TAKEN IN A TAX RETURN, INCLUDING ISSUES RELATING TO FINANCIAL STATEMENT RECOGNITION AND MEASUREMENT. THIS STANDARD PROVIDES THAT THE TAX EFFECTS FROM AN UNCERTAIN TAX POSITION CAN BE RECOGNIZED IN THE FINANCIAL STATEMENTS ONLY IF THE POSITION IS MORE-LIKELY-THAN-NOT TO BE SUSTAINED, IF THE POSITION WERE TO BE CHALLENGED BY A TAXING AUTHORITY. THE STANDARD ALSO PROVIDES GUIDANCE ON MEASUREMENT, CLASSIFICATION, INTEREST AND PENALTIES, AND DISCLOSURE. FISCAL YEARS ENDED 2011, 2012, 2013 AND 2014 ARE STILL OPEN TO AUDIT FOR BOTH FEDERAL AND STATE PURPOSES. NATIONAL OFFICE HAS PROCESSES PRESENTLY IN PLACE TO ENSURE THE MAINTENANCE OF ITS TAX-EXEMPT STATUS; TO IDENTIFY AND REPORT UNRELATED INCOME; TO DETERMINE ITS FILING AND TAX OBLIGATIONS IN JURISDICTIONS FOR WHICH IT HAS NEXUS; AND, TO IDENTIFY AND EVALUATE OTHER MATTERS THAT MAY BE CONSIDERED TAX POSITIONS. NATIONAL OFFICE INCURRED NO INTEREST OR PENALTIES RELATED TO TAX LIABILITIES FOR THE YEARS ENDED JUNE 30, 2014 AND 2013.

Page 5

#### Part XIII Supplemental Information (continued)

SCHEDULE D, PART XI, LINE 2D

OTHER REVENUE RECONCILING ITEMS

(716, 563)LOSS ON SUBLEASE

CHANGE IN FAIR VALUE OF BENEFICIAL INTEREST IN TRUSTS 435,256

CHANGE IN VALUE OF SPLIT-INTEREST AGREEMENTS 4,851

(358, 276)BENEFIT-RELATED CHANGES

\_\_\_\_\_\_

\$(634,732) TOTAL

#### **SCHEDULE G**

(Form 990 or 990-EZ)

Department of the Treasury

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

Attach to Form 990 or Form 990-EZ.

OMB No. 1545-0047

Open to Public

THE HAI NEVELUE SELVICE	bout Schedule G (For	m 990 or 990-E	Z) and its in	structions is at www.ir		Inspection
Name of the organization					Employer identification	
AMERICAN LUNG ASSOCIATION	andata if the ave	anization o	nautorod	"Vee" to Farm O	13-1632524	
Fundraising Activities. Comport 990-EZ filers are not				"Yes" to Form 9	90, Part IV, line	17,
1 Indicate whether the organization ra	<u>`</u>			activities. Check a	all that apply	
a X Mail solicitations	_	1	-	non-government g		
<b>b</b> X Internet and email solicitations				government grants		
c X Phone solicitations				ising events		
d In-person solicitations						
2a Did the organization have a written of						
or key employees listed in Form 990	•	•				X Yes No
b If "Yes," list the ten highest paid incompensated at least \$5,000 by the		s (tundraise	rs) pursua	ant to agreements	under which the	fundraiser is to be
compensated at least \$5,000 by the	organization.					
-		my pour			(v) Amount paid to	4 D A
<ul><li>(i) Name and address of individual or entity (fundraiser)</li></ul>	(ii) Activity	custody o	draiser have or control of outions?	(iv) Gross receipts from activity	(or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
		Yes	No		cor. (i)	
1 INFOCISION MANAGEMENT CORP	RESIDENT		X	1,907,226	1,403,716	503,511.
2						
THOMPSON, HABIB & DENISON, I	MAIL		X	23,966,293	300,000	23,666,293.
3			,, I	670 024	500 746	1.60, 000
SFI NONPROFIT	TELE-MKTG		X	670,834	502,746	168,088.
4						
5						
2 <u></u>						
6						
7						
8						
9						
<del>y</del>						
10						
Total				26,544,353	2,206,462	24.337.892
3 List all states in which the organiza						
registration or licensing.						
AL, AZ, AR, CA, CO, CT, DE, DC, FL, G						
IA, KS, KY, LA, ME, MD, MA, MI, MN, M			NM, NY,	NC, ND, OH,		
OK, OR, PA, RI, SC, SD, TN, TX, UT, V	T, VA, WA, WV, W	II,WY,				
-						

Page 2

ss receipts s: Contributions ss income (line 1 minus 2) h prizes cash prizes t/facility costs d and beverages ertainment er direct expenses	s 4 through 9 in column (	(b) Event #2  (event type)		(d) Total events (add col. (a) through col. (c))
s: Contributions ss income (line 1 minus 2)  h prizes  cash prizes  t/facility costs  d and beverages	s 4 through 9 in column (	d)		coi. (c))
s: Contributions ss income (line 1 minus 2)  h prizes  cash prizes  t/facility costs  d and beverages	s 4 through 9 in column (	d)		
s: Contributions ss income (line 1 minus 2)  h prizes  cash prizes  t/facility costs  d and beverages	s 4 through 9 in column (	d)		
ss income (line 1 minus 2)	s 4 through 9 in column (	d)		
2)	s 4 through 9 in column (	d)		
h prizes  cash prizes  t/facility costs  d and beverages	s 4 through 9 in column (	d)		
cash prizes	s 4 through 9 in column (	d)		
cash prizes	s 4 through 9 in column (	d)		
t/facility costs	s 4 through 9 in column (	d)		
d and beverages	4 through 9 in column (	d)		
ertainment	s 4 through 9 in column (	d)		
	4 through 9 in column (	d)		
	4 through 9 in column (	d)		
er direct expenses	s 4 through 9 in column (	d)		
	s 4 through 9 in column (	d)		
ct expense summary. Add lines				
income summary. Subtract line	10 from line 3, column			
Gaming. Complete if the or than \$15,000 on Form 990-		'Yes" to Form 990, Par	t IV, line 19, or repo	orted more
	(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add
		biligo/progressive biligo		coi. (a) through coi. (c)
ss revenue				
n prizes				
cash prizes				
t/forsility anata				
t/facility costs				
r direct expenses				
		% Yes %	Yes%	
nteer labor	. No	No	No	
ct expense summary. Add lines	2 through 5 in column (	d)	22.2	
		9 55 5555 550	es somes mm.	
gaming income summary. Subt	ract line 7 from line 1, c	olumn (d)	ra runya nya	
	ation operates gaming a	ctivities:		
ne state(s) in which the organiza			FO	. Yes No
rganization licensed to operate				
rganization licensed to operate				
rganization licensed to operate			ng the tax year?	Yes No
rganization licensed to operate explain:	g licenses revoked, susp	ended or terminated durir	25.50	o 19-30 STES
	anization licensed to operate	anization licensed to operate gaming activities in eac	plain: of the organization's gaming licenses revoked, suspended or terminated during	anization licensed to operate gaming activities in each of these states?

## AMERICAN LUNG ASSOCIATION

Sched	ule G (Form 990 or 990-EZ) 2013 Page <b>3</b>
11	Does the organization operate gaming activities with nonmembers? Yes No
12	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity
	formed to administer charitable gaming?,,,,,,,,,
13	Indicate the percentage of gaming activity operated in:
a	The organization's facility
b 14	An outside facility
1-4	records:
	Name ▶
	Address ▶
15 a	Does the organization have a contract with a third party from whom the organization receives gaming
	revenue?
b	If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the
С	amount of gaming revenue retained by the third party ► \$
·	Tes, effer flame and address of the time party.
	Name ▶
	Address ▶
16	Gaming manager information:
	Name ▶
	Name P
	Gaming manager compensation ▶ \$
	Description of services provided ▶
	Director/officer Employee Independent contractor
17	Mandatory distributions:
ı, a	Is the organization required under state law to make charitable distributions from the gaming proceeds to
-	retain the state gaming license?
b	Enter the amount of distributions required under state law to be distributed to other exempt organizations
	or spent in the organization's own exempt activities during the tax year 🕨 \$
Part	
	Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information (see instructions).
SCUI	EDULE G, PART I, LINE 1
SCIII	SOULE G, FART I, LINE I
FUNI	DRAISING ACTIVITIES
$\mathrm{THE}$	AMERICAN LUNG ASSOCIATION'S NATIONAL OFFICE PROVIDES SUPPORT FOR
CHAI	RTERED AMERICAN LUNG ASSOCIATIONS' DIRECT MAIL, RESIDENTIAL CAMPAIGNS,
76.3.7.5	MELENADIZEMING AG DADE OF MUTG CURROOM MUT AMERICAN 1127
AND	TELEMARKETING. AS PART OF THIS SUPPORT, THE AMERICAN LUNG
V G G (	OCIATION (NATIONAL) CONTRACTS WITH PROFESSIONAL FUNDRAISERS TO DEVELOP
וממת	NOTHION (WITTOWN) CONTINGED WITH INCIDENTIONAL CONDUCTIONS TO DEVENO
FUNI	DRAISING STRATEGIES ON THESE INITIATIVES. REVENUES FROM DIRECT

## AMERICAN LUNG ASSOCIATION

Sched	dule G (Form 990 or 990-EZ) 2013	Page 3
11	Does the organization operate gaming activities with nonmembers?	No
12	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity	
	formed to administer charitable gaming?	No
13	Indicate the percentage of gaming activity operated in:	
		%
a	The organization's facility	
þ		%
14	Enter the name and address of the person who prepares the organization's gaming/special events books and	
	records:	
	Name ▶	
	~	
	Address ►	
	11001000	
4 F _	Does the organization have a contract with a third party from whom the organization receives gaming	
15 a		¬
	revenue?Yes	_] ио
b	If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the	
	amount of gaming revenue retained by the third party ▶ \$	
C	If "Yes," enter name and address of the third party:	
	Name ▶	
	Address ►	
	· · · · · · · · · · · · · · · · · · ·	
16	Gaming manager information:	
10	Carring manager information.	
	Name &	
	Name <b>&gt;</b>	
	Gaming manager compensation ▶ \$	
	Description of services provided ▶	
	Director/officer Employee Independent contractor	
17	Mandatory distributions:	
а	Is the organization required under state law to make charitable distributions from the gaming proceeds to	
	retain the state gaming license?	No
h	Enter the amount of distributions required under state law to be distributed to other exempt organizations	
Ь	or spent in the organization's own exempt activities during the tax year > \$	
No.		
Par		
	Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any	
	additional information (see instructions).	
RES.	PONSE, RESIDENTIAL CAMPAIGN AND TELEMARKETING CAMPAIGNS ARE	
DIS'	TRIBUTED TO THE CHARTERED AMERICAN LUNG ASSOCIATIONS, AND EACH	
RES!	PECTIVE CHARTER REIMBURSES NATIONAL FOR THEIR ALLOCABLE PORTION OF	
EXD	ENSES RELATED TO EACH FUNDRAISING CAMPAIGN.	
23.1.	THOSE TO BION TONDINGTON ON THE	
	Schedule G (Form 990 or 990-E	Z) 2013

SCHEDULE (Form 990)

# Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

line 21 or 22.

2013	Open to Public Inspection
_	

OMB No. 1545-0047

w.irs.gov/form990.

Employer identification number 13-1632524

Assistance	
its and	
on Grar	
Information of	
General	
Part	

AMERICAN LUNG ASSOCIATION

Department of the Treasury Internal Revenue Service Name of the organization

- å × Yes 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?
  - Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) ALA OF MID-ATLANTIC 3001 OLD GETTYBURG ROAD CAMP HILL, PA 17011	25-1825116	501(C)(3)	75,000.				FED & PROG GRANTS
(2) ALA OF MIDLAND STATES							
1950 ARLINGATE LANE COLUMBUS, OH 43228	31-4379531	501(C)(3)	130,665.				FED & PROG GRANTS
(3) ALA OF MOUNTAIN PACIFIC 7420 SW BRIDGEPORT RD STE 200	93-0386887	501(C)(3)	56,250.				FED & PROG GRANTS
(4) ALA OF THE NORTHEAST							
21 WEST 38TH STREET NEW YORK, NY 10018	93-0386887	501(C)(3)	127,164.				FED & PROG GRANTS
(5) ALA OF THE PLAINS GULF REGION							
- 11	63-0320189	501(C)(3)	44,238.				FED & PROG GRANTS
(6) ALA OF THE SOUTHEAST							
6852 BELFORT OAKS PLACE	59-0662271	501(C)(3)	46,033.				FED & PROG GRANTS
(7) ALA OF THE SOUTHWEST							
5600 GREENWOOD PLAZA BLVD, #100	86-0111676	501(c)(3)	62,111.				FED & PROG GRANTS
(8) ALA OF THE UPPER MIDWEST							
3000 KELLY LANE SPRINGFIELD, IL 62707	20-4392201	501(C)(3)	83,950.				FED & PROG GRANTS
(9) ALBANY MEDICAL COLLEGE							
47 NEW SCOTLAND AVENUE ALBANY, NY 12208	14-1338310	501(C)(3)	32,500.				FED & PROG GRANTS
(10) ATS FOUNDATION							
25 BROADWAY, 18TH FLOOR NEW YORK, NY 10004	20-2138855	501(C)(3)	20,000.				RESEARCH
(11) BAYLOR COLLEGE OF MEDICINE							
ONE BAYLOR PLAZA HOUSTON, TX 77030-3411	74-1613878	501(C)(3)	245,077.				RESEARCH
(12) BIOMED RESEARCH INST OF NM							
1501 SAN PEDRO DRIVE BUILDING 14	85-0374063	501(C)(3)	40,000.				HUNKERESE

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

Enter total number of other organizations listed in the line 1 table . . . 

Schedule I (Form 990) (2013)

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PAGE

SCHEDULE (Form 990)

# Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

2013	Open to Public Inspection

OMB No. 1545-0047

▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

Employer identification number 13-1632524

# Part | General Information on Grants and Assistance

AMERICAN LUNG ASSOCIATION

Department of the Treasury Internal Revenue Service Name of the organization

- 8 N X 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and

Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

<ol> <li>(a) Name and address of organization or government</li> </ol>	( <b>p</b> ) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) BRIGHAM & WOMEN'S HOSPITAL							
75 FRANCIS STREET BOSTON, MA 02115	04-2312909	501(C)(3)	100,000.				RESEARCH
(2) CHILDREN'S HOSPITAL BOSTON							
PO 414413 BOSTON, MA 02241	04-2774441	501(C)(3)	107,500.				RESEARCH
(3) CHILDREN'S HOSPITAL MED CTR							
CHILDREN'S HOSPITAL MEDICAL CENTER	31-0833936	501(C)(3)	40,000.				RESEARCH
(4) CLEAN AIR WATCH							
1250 CONNECTICUT AVENUE	34-2025788	501(C)(3)	30,000.				STHMA
(5) COLUMBIA UNIVERSITY							
722 WEST 168TH STREET 4TH FL	15-5598093	501(C)(3)	136,068.				RESEARCH
6) DUKE UNIVERSITY							
BOX 104132 DURHAM, NC 27708	56-0532129	501(C)(3)	223,614.				RESEARCH
(7) FARMINGDALE STATE UNIVERSITY							
35 STATE STREET ALBANY, NY 12207	23-7046497	501(C)(3)	33,380.				RESEARCH
(8) H. LEE MOFFITT CANCER CENTER							
Ξ	59-2451713	501(C)(3)	100,000.				RESEARCH
(9) JOHNS HOPKINS UNIVERSITY							
	52-0595110	501(C)(3)	706,000.				RESEARCH
(10) LA STATE UNIV HEALTH SCI CTR							
NS,	72-6087770	501(A)	158,472.				RESEARCH
(11) MA GENERAL HOSPITAL							
55 FRUIT STREET BOSTON, MA 02114	04-1564655	501(c)(3)	72,195.				RESEARCH
(12) MCLEAN HOSPITAL							
115 MILL STREET #228 BELMONT, MA 02478	04-3362620	501(C)(3)	39,932.				RESEARCH

For Paperwork Reduction Act Notice, see the Instructions for Form 990. 3 Enter total number of other organizations listed in the line 1 table

Schedule I (Form 990) (2013)

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PAGE

# SCHEDULE I (Form 990)

# Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

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OMB No. 1545-0047

Dep	Department of the Treasury	Atlacii to Foliii 890,	olignal or riado	
nte	Internal Revenue Service	▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.	Inspection	
Nam	Name of the organization		Employer identification number	П
AM	AMERICAN LUNG ASSOCIATION		13-1632524	
ے	General In	Part   General Information on Grants and Assistance		ľ
4	Does the organiza	Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and	sistance, and	
	the selection crite	the selection criteria used to award the grants or assistance?	X Yes No	9
7	Describe in Part I	Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.		

Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. Part ||

<ol> <li>(a) Name and address of organization or government</li> </ol>	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) NATL JEWISH MED & RESEARCH CTR							
1400 JACKSON STREET DENVER, CO 80206	74-2044647	501(C)(3)	276,631.				RESEARCH
(2) NEMOURS CHILDREN CLINIC							
NORTH	59-0634433	501(C)(3)	235,940.				RESEARCH
(3) NY MEDICAL COLLEGE WOMEN'S & CHILDREN CTR							
40 SUNSHINE COTTAGE ROAD VALHALLA, NY 10595	13-1099420	501(C)(3)	263,255.				RESEARCH
(4) NORTH SHORE LONG ISLAND JEWISH							
NY 3	11-1562701	501(C)(3)	332,507.				RESEARCH
(5) NORTHWESTERN UNIVERSITY							
ON, IL 60208	36-2167817	501(C)(3)	404,976.				RESEARCH
(6) NYU SCHOOL OF MEDICINE							
DRK, NY 10016	13-5562308	501(C)(3)	73,900.				RESEARCH
(7) OREGON HEALTH & SCI UNIV							
	93-1176109	501(C)(3)	32,500.				RESEARCH
(8) REGENTS OF THE UNIV OF CA-SAN DIEGO							
9500 GILMAN DRIVE LA JOLLA, CA 92093	95-6006144	501(C)(3)	288,964.				RESEARCH
(9) REGENTS OF THE UNIV OF CA-IRVINE							
1400 BIOLOGICAL SCIENCES III	95-2226406	501(C)(3)	100,000.				RESEARCH
(10) REGENTS OF THE UNIV OF CA-SF							
3333 CALIFORNIA ST, STE 315, # 0962	94-6036493	501(C)(3)	172,500.				RESEARCH
(11) REGENTS OF UNIV OF MICHIGAN							
	38-6006309	501(C)(3)	52,500.				RESEARCH
(12) RHODE ISLAND HOSPITAL							
<u>ب</u>	05-0258954	501(C)(3)	38,723.				RESEARCH
The transfer to the second sec							

ction 501(c)(3) and government organizations listed in the line 1 table Enter total number of other organizations listed in the line 1 table

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

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Schedule I (Form 990) (2013)

# SCHEDULEI (Form 990)

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. ► Attach to Form 990.

OMB No. 1545-0047	<b>℃</b>
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▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

Inspection Employer identification number

13-1632524

and Assistance
on Grants
I Information
General
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AMERICAN LUNG ASSOCIATION

Department of the Treasury Internal Revenue Service Name of the organization

å XYes Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and

Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. the selection criteria used to award the grants or assistance?

Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. Part II

(a) Name and address of organization     or government	( <b>p</b> ) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) RUIGERS UNIV SCHOOL OF PUBLIC HEALTH	a !						
	22-6001086	501(A)	40,000.				RESEARCH
(2) SANFORD-BURNHAM MED RESEARCH INST							
	51-0197108	501(C)(3)	32,500.				RESEARCH
(3) SEATTLE BIOMED RESEARCH INST							
	91-0961784	501(C)(3)	16,250.				RESEARCH
(4) ST. JOSEPH'S HOSPITAL & MED CIR	1						
700 ROSEDALE AVENUE ST. LOUIS, MO 63112	95-1643359	501(C)(3)	39,829.				RESEARCH
(5) ST. VINCENT OF INDIANA	1/						
NAPOLIS, IN 46260	35-0869066	501(C)(3)	210,522.				RESEARCH
(6) STANFORD UNIVERSITY	10						
BLDG, STE 142	94-1156365	501(C)(3)	112,500.				RESEARCH
(7) SUNY - STONY BROOK							
201	13-1099420	501(A)	40,000.				RESEARCH
(8) CHILDREN'S HOSPITAL OF SEATTLE							
	23-1352166	501(C)(3)	32,500.				RESEARCH
(9) OHIO STATE UNIV RESEARCH FNDN							
43210	31-6401599	501(C)(3)	281,286.				RESEARCH
(10) TRUSTEES OF THE UNIV OF PA							
BRBII/III 438 421 CURIE BLVD	23-1352685	501(C)(3)	40,000.				RESEARCH
(11) UNIV OF NC-CHAPEL HILL	io!						
#1350	59-1711424	501(C)(3)	38,869,				RESEARCH
(12) UNIV OF TX MD ANDERSON CANCER CTR							
	74-6001118	501(A)	100,000.				RESEARCH

For Paperwork Reduction Act Notice, see the Instructions for Form 990. Enter total number of other organizations listed in the line 1 table

Schedule I (Form 990) (2013)

PAGE 42

SCHEDULE I (Form 990)

# Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

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▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

Employer identification number	13-1632524	

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AMERICAN LUNG ASSOCIATION

Department of the Treasury Internal Revenue Service Name of the organization

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ne grants or assistance, the grantees' eligibility for the grants or assistance, and	?
1 Does the organization maintain records to substantiate the amount of the	the selection criteria used to award the grants or assistance?

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Partil Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

<ol> <li>(a) Name and address of organization or government</li> </ol>	Nij (q)	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) UNIV OF WISCONSIN 600 HIGHLAND AVE MADISON, WI 53792	39-0743975	501(C)(3)	80,000.				RESEARCH
(2) TRUSTEES OF BOSTON UNIV-BU MED CAMPUS 72 EAST CONCORD ST, R304 BOSTON, MA 02118	04-2103547	501(C)(3)	165,000.				RESEARCH
(3) UNIFORMED SVCS UNIV OF HEALTH SCI 6720-A ROCKLEDGE DRIVE BETHESDA, MD 20817	52-1317896	501(A)	10,465.				RESEARCH
(4) UNIV MED OF SOUTH FL-MIAMI. PO 025405 MIAMI, FL 33102	59-0624458	501(C)(3)	196,361.				RESEARCH
(5) UNIV MED OF SOUTH FL-TAMPA 3802 SPECTRUM BLVD TAMPA, FL 33612	59-2959590	501(C)(3)	65, 625.				RESEARCH
(6) UNIV OF AL-BIRMINGHAM UNIVERSITY STATION BIRMINGHAM, AL 35294	63-6005396	501(C)(3)	65,000.				RESEARCH
(7) UNIVERSITY OF ARIZONA PO BOX 3308 TUCSON, AZ 85722	74-2652689	501(C)(3)	170,834.				RESEARCH
(8) UNIVERSITY OF CHICAGO 5801 SOUTH ELLIS AVENUE CHICAGO, IL 60637	36-2177139	501(C)(3)	40,000.				RESEARCH
(9) UNIVERSITY OF ILLINOIS 601 S. MATHEMS AVENUE URBANA, IL 61801	37-6000511	501(A)	180,000.				RESEARCH
(10) UNIVERSITY OF IOWA  B5 JESSUP HALL IOWA CITY, IA 52242	42-6004603	501(A)	93,673.				RESEARCH
(11) UNIV OF LOUSIVILLE RESEARCH FNDM STEVENSON HALL #520 LOUISVILLE, KY 40290	61-1029626	501(C)(3)	40,000.				RESEARCH
(12) UNIV OF MO-KANSAS CITY 5100 ROCKHILL ROAD, AC202	43-6003859	501 (A)	161,531.				RESEARCH

3 Enter total number of other organizations listed in the line 1 table

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2013)

# SCHEDULE (Form 990)

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047	2013	Open to Public
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number	
identification	632524
Employer	13-1

Assistance
and
Grants
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Information
General
Part I

AMERICAN LUNG ASSOCIATION

Department of the Treasury Internal Revenue Service Name of the organization

Ŷ X Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. the selection criteria used to award the grants or assistance?

Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

<ol> <li>(a) Name and address of organization or government</li> </ol>	( <b>p</b> ) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) UNIVERSITY OF MONTANA							
32 CAMPUS DRIVE MISSOULA, MT 59812	42-6004813	501(A)	40,000.				RESEARCH
(2) UNIVERSITY OF NEW MEXICO							
1 UNIVERSITY DRIVE ALBUQUERQUE, NM 67131	85-0275408	501(A)	40,000.				RESEARCH
(3) UNIVERSITY OF PITTSBURGH	25_0065501	501 (7) (3)	000				noawasaa
(4) UNIVERSITY OF ROCHESTER	1000	-					TOWER OF THE PERSON OF THE PER
910 GENESEE STREET #200 ROCHESTER, NY 14611	16-0743209	501(C)(3)	40,000.				RESEARCH
(5) UNIVERSITY OF TAMEA	0.000 0.00	101 121 100	000				: C C C C C C C C C C C C C C C C C C C
(A) INITY OF IN HEALTH SCI CHR	000000000000000000000000000000000000000						TOTHER STATE OF THE STATE OF TH
62 S. DUNLAP, SUITE 300	62-6001636	501(C)(3)	40,000.				RESEARCH
(7) UNIV OF IX MED BRANCH-GALVESTON							
PO BOX 4786-750 HOUSTON, TX 77210-4786	74-6000949	501(C)(3)	40,000.				RESEARCH
(8) UNIVERSITY OF VERMONT							
85 SOUTH PROSPECT STREET	03-0179440	501(C)(3)	137,259.				RESEARCH
(9) UNIVERSITY OF VIRGINIA							
PO BOX 400202 CHARLOTTESVILLE, VA 22904	54-6001796	501(C)(3)	123,609.				RESEARCH
(10) WAKE FOREST UNIV OF HEALTH STUDIES							
	22-3849199	501(C)(3)	32,500.				RESEARCH
(11) WASHINGTON UNIV SCHOOL OF MED							
MO 63	43-0653611	501(C)(3)	422,003.				RESEARCH
(12) WAYNE STATE UNIVERSITY							
5057 WOODWARD AVENUE 13TH FL	38-3555142	501(C)(3)	40,000.				RESEARCH

For Paperwork Reduction Act Notice, see the Instructions for Form 990. Enter total number of other organizations listed in the line 1 table

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Schedule I (Form 990) (2013)

SCHEDULEI (Form 990) Department of the Treasury Internal Revenue Service Name of the organization

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. ► Attach to Form 990.

OMB No. 1545-0047	△ IS IS Open to Public
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▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

Employer identification number 13-1632524

AMERICAN	AN LUNG	ASSOCIATION
Part	General	Information on Grants and Assistance

Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and
the selection criteria used to award the grants or assistance?
Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. Part II

(a) Name and address of organization     or government	( <b>p</b> ) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash assistance	<ul><li>(f) Method of valuation (book, FMV, appraisal, other</li></ul>	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) YALE UNIVERSITY							
2 WHITNEY AVENUE, 6TH FL.	06-0646973	501(C)(3)	32,500.				FED & PROG GRANTS
_(2)							
(5)							
(9)							
(7)							
(8)							
(6)							
(10)							
(11)							
(12)							
5 Enter total number of section 501(c)(3) and government programmes listed in the line 1 table	o tacaaayo, o	isti	to the line 1 table				73-

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2013)

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Page 2

Schedule I (	Schedule I (Form 990) (2013)
Part III	Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.
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Supplemental Information. Complete this part to provide the information required in Part I, line 2, Part III, column (b), and any other additional information. (f) Description of non-cash assistance (e) Method of valuation (book, FMV, appraisal, other) (d) Amount of non-cash assistance (c) Amount of cash grant Part III can be duplicated if additional space is needed (b) Number of recipients (a) Type of grant or assistance Part IV 2 က 4 S 9

SCHEDULE I, PART I, LINE

PROCEDURE FOR MONITORING GRANTS IN THE US

AWARD RECIPIENTS ARE REQUIRED TO SUBMIT A RENEWAL APPLICATION AFTER THEIR

RENEWAL APPLICATIONS ARE THEN REVIEWED BY OUR FIRST YEAR OF FUNDING. AT THE RESEARCH COMMITTEE CHAIRS FOR APPROVAL OF SECOND YEAR FUNDING. TIME OF TERMINATION (AFTER THE SECOND YEAR OF FUNDING), AWARD RECIPIENTS

ARE REQUIRED TO SUBMIT A SUMMARY OF THEIR ACTIVITIES, COPIES OF

PRESENTATIONS AND/OR PUBLICATIONS, AND A CASH DISBURSEMENT REPORT FOR THE

ENTIRE GRANT TIME.

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## **SCHEDULE J** (Form 990)

Compensation Information
For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

➤ Attach to Form 990. ➤ See separate instructions.

Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization

AMERICAN LUNG ASSOCIATION

Employer identification number 13-1632524

Par	Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.  First-class or charter travel Travel for companions Housing allowance or residence for personal use Payments for business use of personal residence Health or social club dues or initiation fees Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to	41.		
2	explain  Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked in line 1a?	1b 2		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.    X			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a	0	X
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	X	
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		X
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:			
а	The organization?	5a		X
b	Any related organization?	5b		X
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any			
•	compensation contingent on the net earnings of:			
а	The organization?	6a		Х
	Any related organization?	6b		X
	If "Yes" to line 6a or 6b, describe in Part III.	0.0		
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed	_		v
_	payments not described in lines 5 and 6? If "Yes," describe in Part III	7		X
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe			
	in Part III	8		X
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2013

Schedule J (Form 990) 2013

Page 2

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. Part II

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

				1			
WIMMER c GEO  WE GLASGOW (THRU ANGIAL OFFICER	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(l)(B)	reported as deferred in prior Form 990
NE GLASGOW (THRU	320,175	D.		19,496.	23,702.	363, 373,	0
CTHYO		0					0
	.T98,307			16,201.	13,151.	237,713.	0
PAUL BILLINGS	187,796.	3 0		18.976.	1.066	0	
ONAL POLICY & ADVOCACY	٠: I	10				-	0
	171,811.	0		18,483.	33,012.	223,306.	
4 VP RESEARCH & PROGRAM (II)		0		-			0
URWELL	144,343.	O		14,815.	2,697.	161,855.	0
NANCE	3	O				!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!	0
	133,466.	O		13,208.	10,771.	157,445.	0
6 AVP, DIRECT RESPONSE OPERATION (II)	0	D		0		0	0
0							
7 (0)							1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
(9)					30	30	
(ii)							
0	1	1					
(ii) 6						9	
0	 	1					
10 (ii)							
0	1	1					
(1)		- 1					
()				1 1 1 1 1 1 1	! ! ! ! ! ! ! !		
12 (ii)							
(0)		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1				
13 (ii)							
0)							
14 (ii)			               				
(0)	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1						
15 (ii)						77 72	200
(6)							
16 (ii)		- 1					

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Schedule J (Form 990) 2013

# Part []] Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

SCHEDULE J, PART I, LINE 4B

ALA HAS A 457(B) SUPPLEMENTAL NON-QUALIFIED RETIREMENT PLAN. ADRIENNE

THE AMOUNT ACCRUED IN CALENDAR GLASGOW PARTICIPATED IN THE 457(B) PLAN.

YEAR 2013 IS INCLUDED ON SCHEDULE J AS DEFERRED COMPENSATION (I.E.,

SCHEDULE J, PART II, COLUMN (C))

Schedule J (Form 990) 2013

## SCHEDULE O (Form 990 or 990-EZ)

# Supplemental Information to Form 990 or 990-EZ

2013
Open to Public Inspection

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

Employer identification number 13-1632524

Name of the organization

AMERICAN LUNG ASSOCIATION

FORM 990, PART VIII, LINE 2

REIMBURSEMENT FROM CHARTER ASSOCIATION

AT JUNE 30, 2014, THERE WERE NINE CHARTERED ASSOCIATIONS THAT HAVE JURISDICTION OVER SPECIFIC GEOGRAPHICAL AREAS. HOWEVER, ONE OF THE CHARTERED ASSOCIATIONS LEGALLY DISSOLVED WITH AN EFFECTIVE DATE OF JUNE THE GEOGRAPHICAL AREA WAS ABSORBED BY THREE OF THE REMAINING CHARTERED ASSOCIATIONS, EFFECTIVE JULY 1, 2014. EACH CHARTERED ASSOCIATION IS REQUIRED TO REMIT A MONTHLY BUNDLED BILLING AMOUNT, WHICH INCLUDES A FEE FOR SOME SERVICES OR CONTRACTS HELD BY NATIONAL OFFICE. PART OF THESE FEES PERTAIN TO NATIONAL OFFICE DIRECT MARKETING AND THE ROI DATA PROGRAM WHICH PROVIDES INFORMATION ON DONORS AND FUNDRAISING EVENTS CONDUCTED BY AND FOR THE BENEFIT OF CHARTERED ASSOCIATIONS. DONATIONS RESULTING FROM THE DIRECT MAIL CAMPAIGN AND REVENUE RAISED BY THE DIRECT MARKETING PROGRAM ARE REMITTED TO THE CHARTERED ASSOCIATIONS BASED ON THE ZIP CODE OF THE DONOR. THE CHARTERED ASSOCIATIONS REIMBURSE NATIONAL OFFICE FOR COSTS REQUIRED TO OPERATE THIS PROGRAM. REIMBURSEMENTS ARE SHOWN AS PROGRAM REIMBURSEMENT REVENUE FROM CHARTERED ASSOCIATIONS ON THE ACCOMPANYING STATEMENTS OF ACTIVITIES. IS RECOGNIZED AS EXPENSES ARE INCURRED. FOR THE YEARS ENDED JUNE 30, 2014 AND 2013, PROGRAM REIMBURSEMENTS APPROXIMATED \$21,100,000 AND \$23,400,000, RESPECTIVELY.

EACH CHARTERED ASSOCIATION IS ALSO REQUIRED TO REMIT A MONTHLY

ASSESSMENT, WHICH NATIONAL OFFICE USES IN A VARIETY OF WAYS INCLUDING,

BUT NOT LIMITED TO, PROVIDING NATIONAL LEADERSHIP, ASSISTANCE AND GUIDANCE IN THE AREAS OF FIELD PROGRAM DEVELOPMENT, FIELD FUNDRAISING AND FIELD MANAGEMENT ADVISORY AND OTHER ACTIVITIES. THIS REVENUE IS RECOGNIZED OVER THE ASSESSMENT PERIOD. FOR THE YEARS ENDED JUNE 30, 2014 AND 2013, CHARTERED ASSOCIATIONS' ASSESSMENTS REVENUE APPROXIMATED \$4,700,000 AND \$4,800,000, RESPECTIVELY:

ADDITIONALLY, PER NATIONAL OFFICE'S AGREEMENT WITH EACH CHARTERED

ASSOCIATION, NATIONAL OFFICE RECEIVES 30% OF DIRECT RESPONSE REVENUES,

LESS DIRECT RESPONSE EXPENSES AND 13% OF ALL UNRESTRICTED BEQUESTS IN

THOSE INSTANCES WHEN THE DONOR DIED PRIOR TO JULY 1, 2009. THIS REVENUE

IS RECOGNIZED IN THE PERIOD WHEN CONTRIBUTIONS ARE COLLECTED. FOR THE

YEARS ENDED JUNE 30, 2014 AND 2013, THE ALLOCABLE SHARE OF DIRECT

RESPONSE ACTIVITIES AND BEQUEST SHARE REVENUE FROM CHARTERED ASSOCIATIONS

APPROXIMATED \$2,300,000 AND \$2,400,000, RESPECTIVELY.

FORM 990, PART VI, LINE 1A

EXECUTIVE COMMITTEE

THE EXECUTIVE COMMITTEE SHALL ACT IN PLACE OF AND WITH THE FULL AUTHORITY OF THE BOARD OF DIRECTORS WHEN THE BOARD OF DIRECTORS IS NOT IN SESSION, SUBJECT TO THE BOARD'S POWER TO AMEND OR CHANGE THOSE ACTIONS WHICH HAVE NOT BEEN IMPLEMENTED PRIOR TO THE BOARD MEETING OR MEETINGS FOLLOWING THE EXECUTIVE COMMITTEE MEETING AT WHICH SUCH ACTION WAS TAKEN. THE BOARD OF DIRECTORS HAS THE POWER TO AUTHORIZE AND DELEGATE TO THE EXECUTIVE COMMITTEE TO THE EXTENT PERMITTED BY THE ASSOCIATION'S BYLAWS AND APPLICABLE LAW.

THE EXECUTIVE COMMITTEE SHALL NOT HAVE THE AUTHORITY TO APPOINT OFFICERS EXCEPT ON AN INTERIM BASIS TO FILL A VACANCY, ENTER INTO OR AMEND CONTRACTS WITH OFFICERS, AMEND THE POLICIES MANUAL, OR BORROW MONEY IN EXCESS OF THE AMOUNTS EXPRESSLY AUTHORIZED BY THE BOARD. THE EXECUTIVE COMMITTEE SHALL HAVE NO AUTHORITY TO AMEND THE ARTICLES OF INCORPORATION, ADOPT A PLAN OF MERGER OR CONSOLIDATION, AUTHORIZE THE SALE OR OTHER DISPOSITION OF ALL OR SUBSTANTIALLY ALL OF THE PROPERTY AND ASSETS OF THE ASSOCIATION, AUTHORIZE THE VOLUNTARY DISSOLUTION OF THE ASSOCIATION OR REVOCATION OF SUCH DISSOLUTION, OR AMEND THE BYLAWS OF THE ASSOCIATION.

THE EXECUTIVE COMMITTEE MAY ESTABLISH A LEADERSHIP SUBCOMMITTEE

CONSISTING OF THE CHAIR, VICE-CHAIR, AND PAST-CHAIR, WHICH SHALL SERVE AS

THE EXECUTIVE COMMITTEE'S LIAISON TO THE PRESIDENT AND CEO.

FORM 990 PART VI, LINE 11B

FORM 990 REVIEW PROCESS

ALA HAS ESTABLISED THE FOLLOWING REVIEW PROCESS TO ENSURE THAT THE INFORMATION REPORTED IS COMPLETE AND ACCURATE. FORM 990 IS PREPARED BY AN OUTSIDE ACCOUNTING FIRM AND REVIEWED BY CFO. PROR TO ELECTRONIC SUBMISSION, IT IS REVIEWED BY THE ORGANIZATION'S DELEGATED RESPONSIBLE BODY, THE AUDIT AND RISK OVERSIGHT COMMITTEE, FOR APPROVAL. AFTER APPROVAL BY THE AROC COMMITTEE, THE MEMBERS OF THE GOVERNING BODY REVIEW THE FORM PRIOR TO SUBMISSION. ALL COMMENTS ARE DOCUMENTED, ADDRESSED AND

FINALIZED BEFORE THE SUBMISSION.

FORM 990, PART VI, LINE 12C

WRITTEN CONFLICT OF INTEREST POLICY

ALA CURRENTLY HAS IN PLACE A CONFLICT OF INTEREST POLICY WHICH IT

MONITORS AND ENFORCES ANNUALLY AND HAS A STANDING GOVERNANCE COMMITTEE

THAT OVERSEES ITS EXECUTION. THE ORGANIZATION CURRENTLY MANDATES THAT ALL

MEMBERS OF THE GOVERNING BODY, COMMITTEE MEMBERS AND ALL STAFF ANNUALLY

SIGN A CONFLICT OF INTEREST POLICY AND DISCLOSE ANY POTENTIAL OR ACTUAL

CONFLICTS THAT MAY EXIST. THE SIGNED CONFLICT OF INTEREST POLICY

STATEMENTS ARE SUBMITTED TO THE GOVERNANCE COMMITTEE. THESE STATEMENTS

ARE REVIEWED FOR POTENTIAL OR ACTUAL CONFLICTS.

IF A POTENTIAL OR ACTUAL CONFLICT OF INTEREST EXISTS, THE GOVERNANCE
COMMITTEE WILL NOTIFY MEMBERS OF MANAGEMENT AND/OR THE GOVERNING BODY
ABOUT SUCH CONFLICT AND INVESTIGATE THE CONFLICT AND ITS POSSIBLE EFFECT.

IF THE GOVERNANCE COMMITTEE DETERMINES THAT AN ACTUAL OR APPARENT

CONFLICT EXISTS, IT WILL INFORM THE GOVERNING BODY AND/OR MANAGEMENT OF

ITS DECISION. THE CONFLICTED INDIVIDUAL WILL NOT BE ALLOWED TO VOTE OR BE
PART OF ANY DECISIONS ABOUT ANY SUCH TRANSACTIONS THAT HAVE TO DO WITH
THE CONFLICT UNTIL SUCH TIME AS THE GOVERNANCE COMMITTEE DETERMINES THERE
IS NO LONGER A CONFLICT.

FORM 990, PART VI, LINE 15

PROCESS FOR DETERMINING COMPENSATION

THE AMERICAN LUNG ASSOCIATION HAS ESTABLISHED A COMPENSATION POLICY FOR

ITS LEADERSHIP COMMITTEE TO FOLLOW IN ESTABLISHING THE COMPENSATION FOR ITS CEO, TOP MANAGEMENT OFFICIAL, OTHER OFFICERS OR KEY EMPLOYEES. THE POLICY MANDATES THAT EXECUTIVE COMPENSATION BE PERIODICALLY REVIEWED BY THE COMMITTEE AND THAT THE COMMITTEE SHOULD BE FREE OF CONFLICTS OF INTEREST. IN ADDITION, THE APPROVING COMMITTEE NEEDS TO REVIEW APPROPRIATE AND ADEQUATE DATA TO DETERMINE THE REASONABLENESS OF THE COMPENSATION BEING CONSIDERED. THE COMMITTEE MAY USE A VARIETY OF INFORMATION AND STUDIES THAT ARE AVAILABLE TO DETERMINE THAT THE APPROPRIATE LEVEL OF COMPENSATION IS BEING PAID TO ITS EXECUTIVES.

THE COMMITTEE'S DECISION ON THE AMOUNT OF COMPENSATION PAID IS DOCUMENTED IN A CONTEMPORANEOUSLY WRITTEN FORMAT AND DOCUMENTS THE DATE OF THE DECISION, THE MEMBERS PRESENT DURING THE MEETING AND THOSE WHO VOTED ON IT, THE DETAILS OF THE TRANSACTION THAT WAS APPROVED AND THE COMPARABILITY DATA USED AND RELIED UPON TO MAKE THE DECISION. ALA DID A COMPENSATION REVIEW FOR THE CEO WHEN HE WAS HIRED IN JANUARY 2013. THE MOST RECENT COMPENSATION REVIEW PROCESS FOR ALL OTHER OFFICERS AND KEY EMPLOYEES WAS DONE IN DECEMBER 2010.

FORM 990, PART VI, LINE 19

MAKING CERTAIN DOCUMENTS PUBLIC

THE THREE MOST RECENT YEARS OF FORM 990 AND ANNUAL REPORTS ARE AVAILABLE ON AMERICAN LUNG ASSOCIATION'S WEBSITE WWW.LUNG.ORG. GOVERNING DOCUMENTS AND CONFLICT OF INTEREST POLICY ARE AVAILABLE TO THE PUBLIC UPON REQUEST. OUR WEBSITE ALSO PROVIDES THE NAMES OF OUR BOARD OF DIRECTORS AND OUR ETHICS POLICY.

FORM 990, PART XI, LINE 9

LOSS ON SUBLEASE

(\$716,563)

CHANGE IN FAIR VALUE OF BENEFICIAL INTEREST IN TRUSTS 435,256

CHANGE IN VALUE OF SPLIT-INTEREST AGREEMENTS

4,851

BENEFIT-RELATED CHANGES

(358, 276)

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TOTAL

(\$634,732)

FORM 990, PART XII, LINE 2C

AUDIT COMMITTEE

THE AUDIT COMMITTEE OF THE BOARD HAS THE FIDUCIARY RESPONSIBILITY FOR HIRING OF THE AUDIT FIRM, THE REVIEW OF THE RISK ISSUES FOR THE ASSOCIATION AND THE FINAL AUDIT REVIEW AND PACKAGE THAT IS ACCEPTED BY THE BOARD. THE COMMITTEE MEETS WITH THE AUDIT FIRM INDEPENDENTLY FROM STAFF DURING THE AUDIT REVIEW PROCESS AND RECOMMENDS TO THE BOARD THE ACCEPTANCE OF THE AUDIT AND ITS FINDINGS.

FORM 990, PART VI, LINE 1

EXECUTIVE COMMITTEE

THE GOVERNANCE COMMITTEE, TAKING INTO ACCOUNT GEOGRAPHY, EXPERTISE, RACE, ETHNICITY, GENDER, AGE AND OTHER DIVERSITY FACTORS, SHALL PRESENT ANNUALLY TO THE BOARD OF DIRECTORS ITS RECOMMENDED NOMINEES FOR MEMBERS OF THE BOARD OF DIRECTORS, MEMBERS OF THE GOVERNANCE COMMITTEE AND OFFICERS (OTHER THAN THE PRESIDENT AND CHIEF EXECUTIVE OFFICER) OF THE

ASSOCIATION (INCLUDING A RECOMMENDATION, WHERE APPROPRIATE, FOR THE DESIGNATION OF THE VICE-CHAIR AS CHAIR-ELECT). OTHER NOMINATIONS MAY NOT BE MADE AT THE MEETING OF THE BOARD OF DIRECTORS FROM THE FLOOR.

ATTACHMENT 1

### FORM 990, PART III, LINE 1 - ORGANIZATION'S MISSION

THE AMERICAN LUNG ASSOCIATION'S MISSION IS TO SAVE LIVES BY IMPROVING
LUNG HEALTH AND PREVENTING LUNG DISEASE, WITH THE ULTIMATE VISION OF
A WORLD FREE OF LUNG DISEASE. THE NATIONAL HEADQUARTERS OF THE
AMERICAN LUNG ASSOCIATION FIGHTS LUNG DISEASE THROUGH ITS OWN
ACTIVITIES AND BY SERVICING, SUPPORTING, AND LEADING ITS LOCAL LUNG
ASSOCIATIONS. AMONG ITS VARIED RESPONSIBILITIES, THE NATIONAL
HEADQUARTERS

- FUNDS RESEARCH INTO THE CAUSES, PREVENTION, AND CURES OF LUNG DISEASE.
- ADVOCATES FOR POLICIES THAT PROTECT LUNG HEALTH, INCLUDING FIGHTING FOR HEALTHY AIR.
- PROVIDES A BROAD ARRAY OF HEALTH EDUCATIONAL PROGRAMS AND SERVICES
  TO SUPPORT SMOKING CESSATION, HELP PREVENT LUNG DISEASE AND TO ASSIST
  PEOPLE WITH LUNG DISEASE IN BETTER MANAGING THEIR CONDITION.
- SUPPORTS LOCAL LUNG ASSOCIATIONS' IMPLEMENTATION OF HEALTH EDUCATIONAL PROGRAMS AND DISSEMINATION OF EDUCATIONAL MATERIAL.
- PROVIDES AN ARRAY OF LEARNING OPPORTUNITIES AND TOOLS TO DEVELOP NATIONWIDE VOLUNTEER AND STAFF LEADERS.
- PROVIDES EPIDEMIOLOGICAL DATA, MEDICAL AND SCIENTIFIC ADVICE AND COUNSEL TO THE PUBLIC AND LUNG ASSOCIATIONS.
- PROVIDES THE PUBLIC WITH THE LATEST INFORMATION ON LUNG DISEASE,
  AND NATIONAL AND LOCAL LUNG ASSOCIATION ACTIVITIES THROUGH THE

ATTACHMENT 1 (CONT'D)

FORM 990, PART III, LINE 1 - ORGANIZATION'S MISSION

AMERICAN LUNG ASSOCIATION WEB SITE, WWW.LUNG.ORG.

- ENSURES THAT ALL PROGRAMS AND SERVICES ARE CULTURALLY SENSITIVE AND THAT THEY RESPOND TO THE LUNG HEALTH NEEDS OF ALL COMMUNITIES.

THE PROGRAM SERVICES OF THE AMERICAN LUNG ASSOCIATION NATIONAL HEADQUARTERS CAN BE BROKEN DOWN INTO FOUR BROAD CATEGORIES: LUNG CANCER, ASTHMA, LUNG DISEASE AND TOBACCO CONTROL, RESEARCH, FIELD DEVELOPMENT AND SUPPORT, ADVOCACY AND ENVIRONMENTAL.

ATTACHMENT 2

## FORM 990, PART III - PROGRAM SERVICE, LINE 4A

LUNG CANCER, ASTHMA, LUNG DISEASE, AND TOBACCO CONTROL: LUNG CANCER IS AN URGENT HEALTH CRISIS IN AMERICA, KILLING MORE PEOPLE THAN ANY OTHER CANCER. THE AMERICAN LUNG ASSOCIATION IS DEDICATED TO REDUCING LUNG CANCER'S TERRIBLE TOLL. WE LAUNCHED LUNG FORCE TO MAKE LUNG CANCER A NATIONAL PRIORITY. WE'VE SIGNIFICANTLY INCREASED OUR LUNG CANCER RESEARCH FUNDING, AND WE ARE CONTINUALLY DEVELOPING AND IMPROVING SUPPORT RESOURCES FOR LUNG CANCER PATIENTS AND THEIR CAREGIVERS.

WE ARE FACING A CRISIS IN WOMEN'S HEALTH. EVERY FIVE MINUTES, A WOMAN IN THE U.S. IS DIAGNOSED WITH LUNG CANCER, AND EVERY EIGHT MINUTES, A WOMAN DIES FROM LUNG CANCER. IN THE LAST 27 YEARS, THE LUNG CANCER DEATH RATE HAS RISEN 98 PERCENT AMONG WOMEN, WHILE FALLING 28 PERCENT AMONG MEN. THE AMERICAN LUNG ASSOCIATION ASKED

ATTACHMENT 2 (CONT'D)

WOMEN ACROSS THE COUNTRY ABOUT THEIR PERCEPTIONS AROUND LUNG

CANCER AND THE RESULTS WERE PUBLISHED IN THE WOMEN'S LUNG HEALTH

BAROMETER.

ONLY ONE PERCENT OF WOMEN KNEW THAT LUNG CANCER WAS THE #1 CANCER KILLER OF BOTH WOMEN AND MEN. IN THE UPCOMING YEAR, LUNG FORCE EXPOS WILL OFFER EDUCATION AND SUPPORT FOR LUNG DISEASE PATIENTS, CAREGIVERS AND HEALTHCARE PROVIDERS. LUNG FORCE WALKS WILL BRING TOGETHER THOSE FIGHTING FOR LUNG HEALTH TO RAISE MONEY TO SUPPORT THE LUNG FORCE GOALS. THROUGH LUNG FORCE, WE HAVE COMMITTED TO:

1) INVEST \$10 MILLION IN LUNG CANCER RESEARCH AND \$5 MILLION INCREASING PUBLIC HEALTH PROMOTION;

- 2) PROVIDE PATIENTS WITH INFORMATION ABOUT CLINICAL TRIALS AND BIOMARKER TESTING;
- 3) ADVOCATE FOR INCREASING FEDERAL FUNDING FOR LUNG CANCER RESEARCH FROM \$213 MILLION TODAY TO \$300 MILLION BY 2020.

EVERY YEAR THE AMERICAN LUNG ASSOCIATION HELPS PEOPLE MANAGE THEIR LUNG DISEASE, OVERCOME THEIR NICOTINE ADDICTION AND LIVE HEALTHIER LIVES. LAST YEAR WE EXPANDED OUR SUITE OF EDUCATION AND SUPPORT TOOLS FOR PATIENTS WITH LUNG DISEASE AND THEIR CAREGIVERS. WE PROVIDED EDUCATIONAL AND LUNG HELPLINE SUPPORT TO MORE THAN 220,000 PEOPLE. NATIONWIDE, WE PROVIDED EDUCATIONAL SUPPORT TO MORE THAN 100,000 PEOPLE, HELPING SMOKERS QUIT AND SUPPORTING THOSE IMPACTED BY LUNG DISEASE. DURING COPD AWARENESS MONTH

ATTACHMENT 2 (CONT'D)

(NOVEMBER) WE HOSTED A NATIONWIDE PUBLIC WEBINAR THAT HELPED COPD PATIENTS CONNECT WITH SOCIAL SUPPORT, LIKE OUR LUNG CONNECTION COMMUNITY AND BETTER BREATHERS CLUBS.

WITH SUPPORT FROM THE U.S. CENTERS FOR DISEASE CONTROL AND PREVENTION (CDC) WE WORKED TO HELP STUDENTS WITH ASTHMA HAVE IMPROVED ACCESS TO THEIR ASTHMA MEDICATION IN SCHOOLS. WE CONTINUED TO REACH ADULTS WITH ASTHMA AND CAREGIVERS WITH THE NECESSARY STEPS TO IMPROVE THEIR ASTHMA MANAGEMENT THROUGH OUR ASTHMA BASICS ONLINE COURSE. 2014 SAW A 150 PERCENT INCREASE IN COURSE COMPLETIONS.

THE AMERICAN LUNG ASSOCIATION CONTINUES TO WORK AGGRESSIVELY ON TOBACCO CONTROL EFFORTS AROUND THE COUNTRY. 2014 MARKED THE 50TH ANNIVERSARY OF THE SURGEON GENERAL'S LANDMARK 1964 REPORT ON SMOKING AND HEALTH. WE JOINED OTHER HEALTH PARTNERS TO RECOGNIZE 50 YEARS OF PROGRESS AND LAID OUT THREE BOLD GOALS:

- 1) REDUCE SMOKING RATES, CURRENTLY AT ABOUT 18 PERCENT, TO LESS THAN 10 PERCENT WITHIN 10 YEARS;
- 2) PROTECT ALL AMERICANS FROM SECONDHAND SMOKE WITHIN FIVE YEARS;
  AND
- 3) ULTIMATELY ELIMINATE THE DEATH AND DISEASE CAUSED BY TOBACCO USE.

OUR STATE OF TOBACCO CONTROL 2014 REPORT HIGHLIGHTED THE URGENT

ATTACHMENT 2 (CONT'D)

NEED FOR OUR NATION TO RENEW ITS COMMITMENT TO ELIMINATE TOBACCO-CAUSED DEATH AND DISEASE.

THANKS TO A COMMUNITY TRANSFORMATION GRANT FROM CDC, WE WORKED WITH 11 COMMUNITIES OVER THE LAST THREE YEARS TO REDUCE TOBACCO USE AND EXPOSURE, WITH AN EMPHASIS ON REDUCING TOBACCO-RELATED HEALTH DISPARITIES. THE QUITTER IN YOU CAMPAIGN TARGETED TOBACCO USERS IN 15 MARKETS ACROSS THE COUNTRY AND LET THEM KNOW THAT IT'S NOT UNUSUAL TO TRY SEVERAL TIMES BEFORE QUITTING FOR GOOD AND THAT THE AMERICAN LUNG ASSOCIATION IS HERE TO HELP. OUR FREEDOM FROM SMOKING AND NOT-ON-TOBACCO PROGRAMS CONTINUE TO HELP THOUSANDS OF TEEN AND ADULT SMOKERS QUIT. BECAUSE NOT EVERYONE QUITS SMOKING THE SAME WAY, WE ALSO OFFERED FREEDOM FROM SMOKING ONLINE AND ONE-ON-ONE CESSATION COUNSELING THROUGH THE LUNG HELPLINE.

ATTACHMENT 3

FORM 990, PART III - PROGRAM SERVICE, LINE 4B

### RESEARCH:

FUNDING RESEARCH HAS BEEN A CORNERSTONE OF THE LUNG ASSOCIATION'S FIGHT AGAINST LUNG DISEASE FOR MORE THAN A CENTURY. IN 2013 - 2014, OUR DONORS AGAIN MADE IT POSSIBLE TO FUND CLOSE TO \$9 MILLION FOR EXCEPTIONAL RESEARCHERS SEEKING TREATMENTS AND CURES LUNG DISEASES, INCLUDING ASTHMA, COPD, AND LUNG CANCER.

THE AMERICAN LUNG ASSOCIATION NATIONWIDE RESEARCH PROGRAM CONSISTS

ATTACHMENT 3 (CONT'D)

OF TWO PROGRAMS: THE AWARDS AND GRANTS PROGRAM AND THE ASTHMA CLINICAL RESEARCH CENTERS.

THE AWARDS AND GRANTS PROGRAM FOSTERS LABORATORY AND

PATIENT-CENTERED AND SOCIAL BEHAVIOR RESEARCH TO PREVENT, TREAT

AND HOPEFULLY FIND A CURE FOR ALL LUNG DISEASES. NEARLY 70 GRANTS

FUNDED THROUGH THE AWARDS AND GRANTS PROGRAM INCLUDED PROJECTS ON

ASTHMA, COPD, LUNG CANCER, LUNG INFECTIONS AND RARE LUNG

DISORDERS, AS WELL AS RESEARCH ON IMPORTANT RISK FACTORS SUCH AS

SMOKING AND AIR QUALITY.

THE ASTHMA CLINICAL RESEARCH CENTERS (ACRC) IS THE NATION'S

LARGEST NETWORK CONDUCTING ASTHMA CLINICAL TRIALS OUTSIDE THE

PHARMACEUTICAL INDUSTRY. IN FY14, ACRC PROGRAMS FUNDED NEARLY 90

SCIENTISTS. THE ACRC HAS RECENTLY EXPANDED ITS RESEARCH PORTFOLIO

TO INCLUDE COPD. NOW KNOWN AS THE AIRWAYS CLINICAL RESEARCH

CENTERS, IT WILL REMAIN THE NATION'S LARGEST NOT-FOR-PROFIT

NETWORK OF CLINICAL RESEARCH CENTERS WITH AN ENHANCED MISSION OF

IMPROVING ASTHMA AND COPD CARE THROUGH CLINICAL RESEARCH IN

DIVERSE POPULATIONS. ACRC ALSO PUBLISHED RESULTS OF THE STUDY OF

NASAL STEROIDS IN ASTHMA TRAIL IN THE JOURNAL OF ALLERGY AND

CLINICAL IMMUNOLOGY. THE TRIAL FOUND THAT TREATMENT OF CHRONIC

SINUSITIS WITH NASAL CORTICOSTEROIDS DID NOT IMPROVE ASTHMA

CONTROL.

OUR LUNG CANCER DISCOVERY AWARD WAS EXPANDED TO FUND EARLY

ATTACHMENT 3 (CONT'D)

DETECTION PROJECTS IN ADDITION TO TREATMENT PROPOSALS. IN FY14 WE INCREASED FUNDING FOR LUNG CANCER RESEARCH PROJECTS BY 17 PERCENT OVER THE YEAR BEFORE. THE LUNG CANCER EXPERT MEDICAL ADVISORY PANEL WAS FORMED TO ASSIST IN THE EXAMINATION OF LUNG CANCER AND PROVIDE STRATEGIC ADVICE ON LUNG CANCER.

ATTACHMENT 4

FORM 990, PART III - PROGRAM SERVICE, LINE 4C

FIELD PROGRAM DEVELOPMENT & SUPPORT OF AMERICAN LUNG ASSOCIATION CHARTERED ASSOCIATIONS:

THE AMERICAN LUNG ASSOCIATION NATIONAL HEADQUARTERS SUPPORTS ITS
NINE CHARTERED ASSOCIATIONS THROUGH COACHING, TRAINING,
CONSULTATION AND TECHNICAL ASSISTANCE. AMERICAN LUNG ASSOCIATION
STAFF AND VOLUNTEERS THROUGHOUT THE COUNTRY ARE PROVIDED
SKILL-BUILDING AND OTHER LEARNING OPPORTUNITIES TO HELP THEM
SUCCESSFULLY DELIVER THE AMERICAN LUNG ASSOCIATION'S MISSION:
THROUGH IMPLEMENTATION OF THESE STAFF LEARNING AND VOLUNTEER
DEVELOPMENT OFFERINGS, CHARTERED ASSOCIATIONS ARE KEPT CURRENT ON
BEST PRACTICES IN LUNG HEALTH PROGRAMS AND DELIVERY, ADVOCACY,
FINANCIAL MANAGEMENT, FUNDRAISING, LEADERSHIP DEVELOPMENT AND
VOLUNTEER MANAGEMENT.

ONE-ON-ONE COACHING AND CONSULTATION BY NATIONAL HEADQUARTERS

STAFF IS OFFERED AS NEEDED OR REQUESTED. INDIVIDUAL DISCIPLINE

GROUPS (E.G. CHIEF EXECUTIVE OFFICERS, CHIEF FINANCIAL OFFICERS,

ATTACHMENT 4 (CONT'D)

CHIEF DEVELOPMENT OFFICERS, PROGRAM MANAGERS, ETC.) MEET REGULARLY WITH NATIONAL HEADQUARTERS PEERS TO SHARE IDEAS, PROBLEM-SOLVE, AND NETWORK. THE AMERICAN LUNG ASSOCIATION CONDUCTS A NATIONWIDE VOLUNTEER AND STAFF RECOGNITION PROGRAM. VOLUNTEERS AND STAFF ARE RECOGNIZED ON AN ONGOING BASIS FOR OUTSTANDING PERFORMANCE. AN ANNUAL RECOGNITION CEREMONY IS HELD AT A MEETING OF THE AMERICAN LUNG ASSOCIATION BOARD OF DIRECTORS WHERE AWARDS FOR HIGHEST ACHIEVEMENT ARE GIVEN IN SPECIFIC CATEGORIES.

THE AMERICAN LUNG ASSOCIATION BOARD OF DIRECTORS PROVIDES

STRATEGIC DIRECTION FOR THE NATIONAL HEADQUARTERS AND ITS

CHARTERED ASSOCIATIONS. COORDINATION AND MONITORING OF NATIONAL

AND CHARTERED ASSOCIATION STRATEGIC ALIGNMENT IS PROVIDED THROUGH

A BOARD-APPROVED METRIC-BASED PERFORMANCE MANAGEMENT SYSTEM. THE

AMERICAN LUNG ASSOCIATION BOARD OF DIRECTORS IS RESPONSIBLE FOR

OVERSIGHT OF CHARTERED ASSOCIATION COMPLIANCE TO POLICIES AND

PERFORMANCE STANDARDS. ASSISTANCE IS PROVIDED BY THE NATIONAL

HEADQUARTERS TO THOSE CHARTERED ASSOCIATIONS THAT DO NOT MEET

REQUIREMENTS AND/OR STANDARDS.

A VARIETY OF NATIONAL STAFF PROVIDE SPECIAL EVENTS SUPPORT TO THE CHARTERED ASSOCIATIONS. THIS SUPPORT IS DESIGNED TO ASSIST IN THE DEVELOPMENT, MARKETING AND IMPLEMENTATION OF EVENTS AND PROMOTIONS STRATEGIES. AMONG THE ASSISTANCE PROVIDED ARE:

- PLANNING (GOAL SETTING, STRATEGIC REVIEW, DEVELOPMENT OF TEMPLATE MATERIAL, FEASIBILITY STUDIES)

ATTACHMENT 4 (CONT'D)

- TRAINING (MONTHLY CONFERENCE CALLS, BEST PRACTICE STAFF
  TRAINING, LISTSERV BASED MATERIALS, STAFF TRAINING WEBINARS,
  ETC.)
- IMPLEMENTATION (SPONSORSHIP CALLS, RECRUITMENT, EVENT ATTENDANCE/PARTICIPATION)
- COACHING (STAFF, LEADERSHIP, VOLUNTEERS)
- COORDINATION OF COLLATERAL; SOLICIT NATIONAL SPONSORS/TEAMS
- BUILD, FACILITATE AND INTEGRATE E-COMMERCE PLATFORMS
- AND EVALUATION OF NEW EVENTS.

THE PRIMARY FOCUS IS TO INCREASE THE CHARTERED ASSOCIATIONS NET REVENUE AND FULLY INTEGRATE BEST PRACTICE STRATEGIES INTO THE OVERALL WORK PLAN.

MARKETING AND COMMUNICATIONS TEAM MEMBERS FROM NATIONAL PROVIDE SUPPORT AND TEMPLATE MATERIALS TO CHARTERED ASSOCIATION TO LOCALLY PROMOTE SIGNATURE REPORTS, CONDUCT SOCIAL MEDIA, MEDIA MONITORING/ANALYSIS AND CONDUCT MEDIA RESPONSE TO NEWS ITEMS AND EVENTS.

THE DIRECT RESPONSE TEAM DEVELOPS AND IMPLEMENTS CAMPAIGN PLANS

FOR ALL DIRECT MAIL APPEALS, TELEMARKETING CAMPAIGNS AND THE

RESIDENTIAL PROGRAM IN CONJUNCTION WITH OUR DIRECT RESPONSE

CONSULTING AGENCY. ALL FUNDS GENERATED ARE DEPOSITED DIRECTLY INTO

LOCAL ASSOCIATION ACCOUNTS ON A REGULAR (WEEKLY OR BI-WEEKLY)

BASIS WITH DETAILED REPORTS BY CAMPAIGN FOR THE CURRENT PERIOD AND

ATTACHMENT 4 (CONT'D)

YEAR-TO-DATE. LOCAL ASSOCIATIONS ARE BILLED MONTHLY FOR DIRECT RESPONSE EXPENSES AND QUARTERLY FOR A 30% SHARE OF THE NET INCOME GENERATED BY THE PROGRAMS. ASSOCIATIONS ARE PROVIDED WITH A BUDGET FOR EACH PROGRAM ALONG WITH CASH FLOW AND BILLING SCHEDULES, AS WELL AS QUARTERLY UPDATES ON ACTUAL PERFORMANCE. BILLED EXPENSES ARE RECONCILED TO ACTUAL COSTS AT THE END OF THE FISCAL YEAR.

IMAGES OF ALL ROLLOUT MAILING PACKAGES ARE AVAILABLE FOR REFERENCE BY LOCAL ASSOCIATIONS. DIRECT RESPONSE CALLS OR MEETINGS ARE CONDUCTED TO WHICH ALL LOCAL CEOS ARE INVITED TO PARTICIPATE FOR UPDATES ON THE PROGRAM AND ANY ISSUES OR QUESTIONS THAT ARISE.

FORM 990, PART III, LINE 4D

OTHER PROGRAM SERVICES

ADVOCACY AND ENVIRONMENTAL:

IN 2013 - 2014 WE MADE SIGNIFICANT HEADWAY IT THE FIGHT FOR
HEALTHY AIR. WE SUCCESSFULLY PUSHED THE U.S. ENVIRONMENTAL
PROTECTION AGENCY (EPA) TO ADOPT NEW STANDARDS FOR CLEANER
GASOLINE AND CLEANER VEHICLES THAT WILL REDUCE AIR POLLUTION
ACROSS THE NATION. OUR LEADERSHIP RESULTED IN AMERICAN LUNG
ASSOCIATION PRESIDENT AND CEO, HAROLD WIMMER, JOINING EPA
ADMINISTRATOR GINA MCCARTHY FOR THAT ANNOUNCEMENT, TO UNDERSCORE
THE IMPORTANCE OF REDUCING AIR POLLUTION TO PROTECT LUNG HEALTH.
OUR 15TH ANNUAL STATE OF THE AIR REPORT RECEIVED WIDE MEDIA
COVERAGE THROUGHOUT THE YEAR. THE REPORT SHOWS THAT NEARLY 1 IN 2
AMERICANS STILL LIVE IN AREAS WHERE THE POLLUTION LEVELS EARN THEM
A GRADE OF "F". WE WON SEVERAL COURT CASES IN THE FIGHT FOR

ATTACHMENT 4 (CONT'D)

HEALTHY AIR, INCLUDING A SUPREME COURT DECISION THAT UPHELD THE PROTECTIONS FROM THE POLLUTION BLOWN ACROSS STATE LINES.

PRESIDENT OBAMA JOINED A NATION-WIDE CONFERENCE CALL WITH THE

AMERICAN LUNG ASSOCIATION TO HIGHLIGHT IMPORTANCE OF REDUCING

CARBON POLLUTION FROM POWER PLANTS. PRESIDENT OBAMA HIGHLIGHTED

THE NEED TO PROTECT PEOPLE WITH ASTHMA AND OTHER VULNERABLE

POPULATIONS. MORE THAN 22,000 PEOPLE PARTICIPATED IN THE CALL.

IN THE PAST YEAR, THE AMERICAN LUNG ASSOCIATION'S HEALTHY AIR
CAMPAIGN SUCCESSFULLY SECURED SIGNIFICANT VICTORIES IN THE FIGHT
FOR HEALTHY AIR, ENSURING THAT THE EPA ADVANCED STRONG FEDERAL
POLICIES TO REDUCE POLLUTION FROM TAILPIPES AND SMOKESTACKS ACROSS
THE NATION. WHEN FULLY IMPLEMENTED, THESE HEALTHY AIR SAFEGUARDS
WILL RESULT IN THOUSANDS OF LIVES SAVED, TENS OF THOUSANDS OF
ASTHMA ATTACKS AND HEART ATTACKS AVOIDED, AND WILL HELP PREVENT
MILLIONS OF MISSED SCHOOL OR WORK DAYS DUE TO ILLNESS. THE
CAMPAIGN'S STRATEGIC APPROACH INCLUDING BUILDING A STRONG
COALITION OF HEALTH AND MEDICAL LEADERS, SHARING THE POWERFUL
STORIES OF VOLUNTEER ADVOCATES, AND HIGHLIGHTING THE HEATH BURDENS
OF AIR POLLUTION IN THE MEDIA PROVED TO BE A HIGHLY EFFECTIVE WAY
TO NEUTRALIZE THOSE OPPOSED TO HEALTHY AIR SAFEGUARDS AND ADVANCE
OUR POLICY GOALS.

WE HAVE ADVOCATED AGGRESSIVELY TO ENSURE THAT THE U.S. FOOD AND DRUG ADMINISTRATION (FDA) EXTENDS ITS OVERSIGHT TO PREVIOUSLY

ATTACHMENT 4 (CONT'D)

UNREGULATED TOBACCO PRODUCTS INCLUDING E-CIGARETTES, CIGARS AND OTHER PRODUCTS. THE AMERICAN LUNG ASSOCIATION TESTIFIED AT A HEARING TO URGE MEDICARE TO COVER LOW-DOSE CT SCANS FOR LUNG CANCER AND SUBMITTED DETAILED RECOMMENDATIONS TO THE CENTERS FOR MEDICARE AND MEDICAID SERVICES (CMS). WE ALSO LAUNCHED AN ONLINE PETITION WHERE 17,000 PEOPLE TOOK ACTION TO URGE CMS TO COVER THIS LIFE-SAVING EARLY DETECTION.

THE AMERICAN LUNG ASSOCIATION ADVOCATES FOR INCREASED FEDERAL
FUNDING IN LUNG HEALTH RESEARCH AT THE NATIONAL INSTITUTES OF
HEALTH FOR BETTER DIAGNOSES, TREATMENTS, PREVENTION, CURES, AND
DETECTION OF LUNG DISEASES INCLUDING ASTHMA, COPD, LUNG CANCER AND
TUBERCULOSIS. WE LED THE CAMPAIGN TO SAVE THE CENTERS FOR DISEASE
CONTROL AND PREVENTION'S NATIONAL ASTHMA CONTROL PROGRAM FROM
ELIMINATION. WE NOW CONTINUE OUR LEADERSHIP IN WORKING WITH
CHAMPIONS ON CAPITOL HILL TO INCREASE FUNDING FOR STATE PROGRAMS
TO REDUCE THE TERRIBLE BURDEN OF ASTHMA IN OUR COMMUNITIES. TO
REDUCE THE TERRIBLE BURDEN OF ASTHMA IN OUR COMMUNITIES.

FORM 990, PART III, LINE 4D - OTHER PROGRAM	SERVICES	ATTACHMENT	5
DESCRIPTION	GRANTS	EXPENSES	REVENUE
ADVOCACY AND ENVIRONMENT	367,500.	3,763,141.	2,735,723.
TOTALS	367,500.	3,763,141.	2,735,723.

Name of the organization

AMERICAN LUNG ASSOCIATION

13-1632524

ATTACHMENT 6

FORM 990, PART VI. LINE 17 - STATES

AL, AK, AZ, AR, CA, CO, CT,

DC, FL, GA, HI, IL, KS, KY, ME, MD, MA, MI,

MN, MS, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA,

RI, SC, TN, VA, WA, WV, WI,

ATTACHMENT 7

990,	PART VII-	COMPENSATION	OF	THE	FIVE	HIGHEST	PAID	IND.	CONTRACTORS
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NAME AND ADDRESS	DESCRIPTION OF SERVICES	COMPENSATION
ALANIZ METROGROUP 425 N. IRIS STREET MT. PLEASANT, IA 52641	MARKETING	4,501,489.
RR DONNELLEY 1333 SCHEURING ROAD DE PERE, WI 54115	SUPPLY CHAIN MGMT	4,693,242.
BRICKMILL MARKETING SERVICES 24 MILL BROOK ROAD WILTON, NJ 03086	MARKETING	2,463,675.
DANIEL EDELMAN INC. 200 E. RANDOLPH ST. FLR 63 CHICAGO, IL 60601	PUBLIC RELATIONS	1,546,617.
INFOCISION MANAGEMENT CORP 325 SPRINGSIDE DRIVE AKRON, OH 44333	MARKETING	1,364,003.